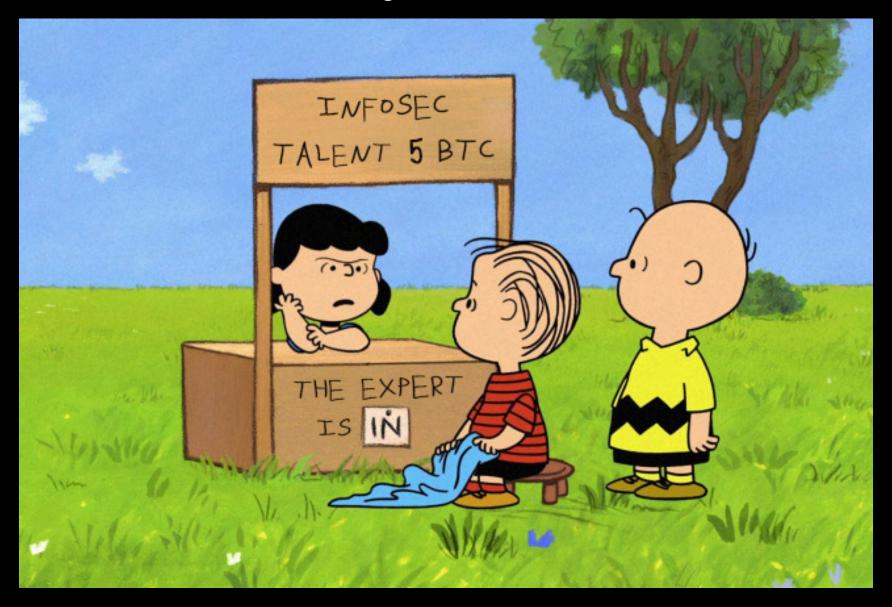
Hacking a Security Career



Deviant Ollam xxxx-xx-xx

Ean Meyer Has This Remarkable Blog Post





"Where Should I Start"
https://www.eanmeyer.com/p/start.html

Lesley Carhart Has Done Incredible Work





NotDan Wrote a Terrific Piece on Medium



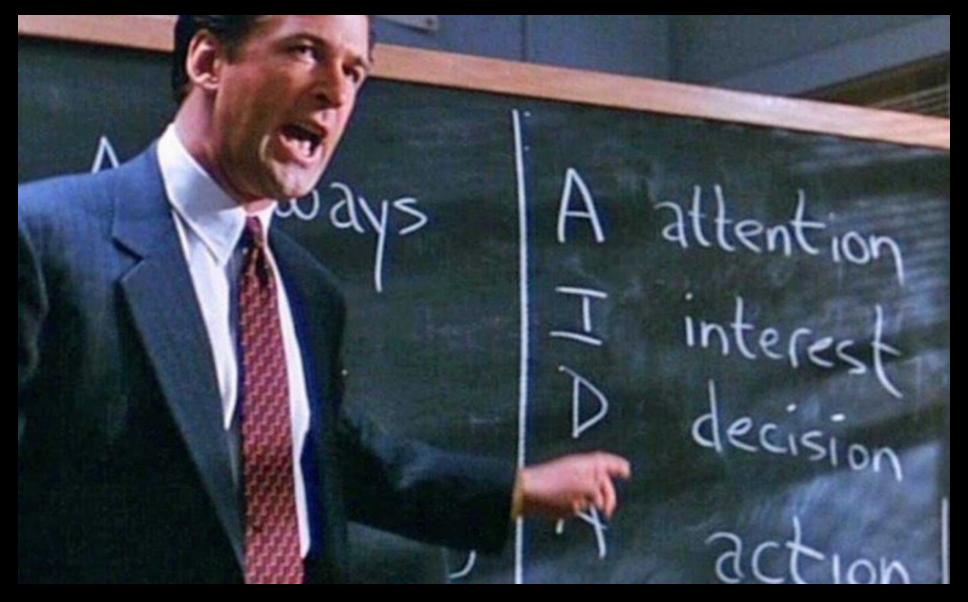
[google.jpg] Search the web using Google! [10 results_] Google Search I'm feeling lucky Get Google! updates monthly! your e-mail_____ Subscribe Archive Copyright @1997-8 Stanford University (Text entry field) Enter text. Use UP or DOWN arrows or tab to move off. Enter text into the field by typing on the keyboard Ctrl-U to delete all text in field, [Backspace] to delete a character

Huge Thanks to Amélie Koran for Inspiration



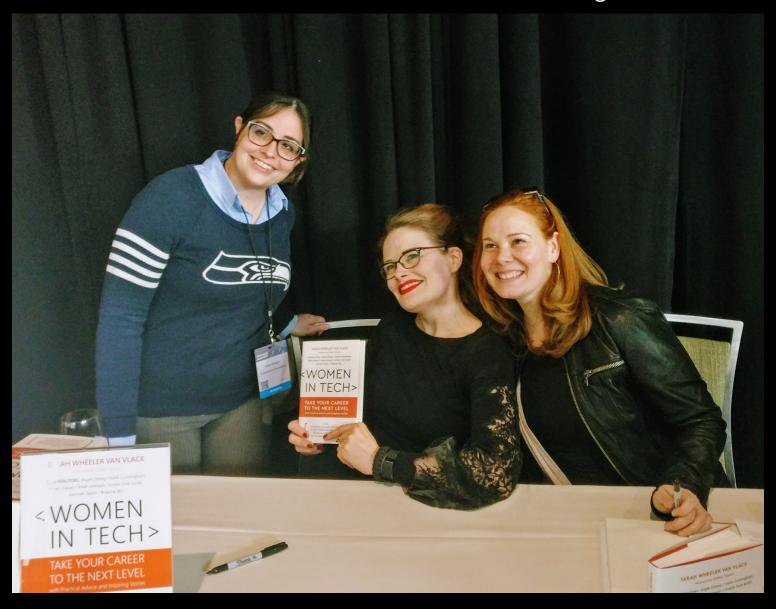
"Firemen vs. Safety Matches"

"I Want to Get Hired to Do Awesome Things"



"Six Harsh Truths That Will Make You a Better Person" http://www.cracked.com/blog/6-harsh-truths-that-will-make-you-better-person

"I Want to Get Hired to Do Awesome Things"



Women in Tech: Take Your Career to the Next Level

https://www.amazon.com/Women-Tech-Practical-Inspiring-Stories/dp/1632170663

The Two Biggest Job Negotiation Tips...



1. Don't Name a Number First



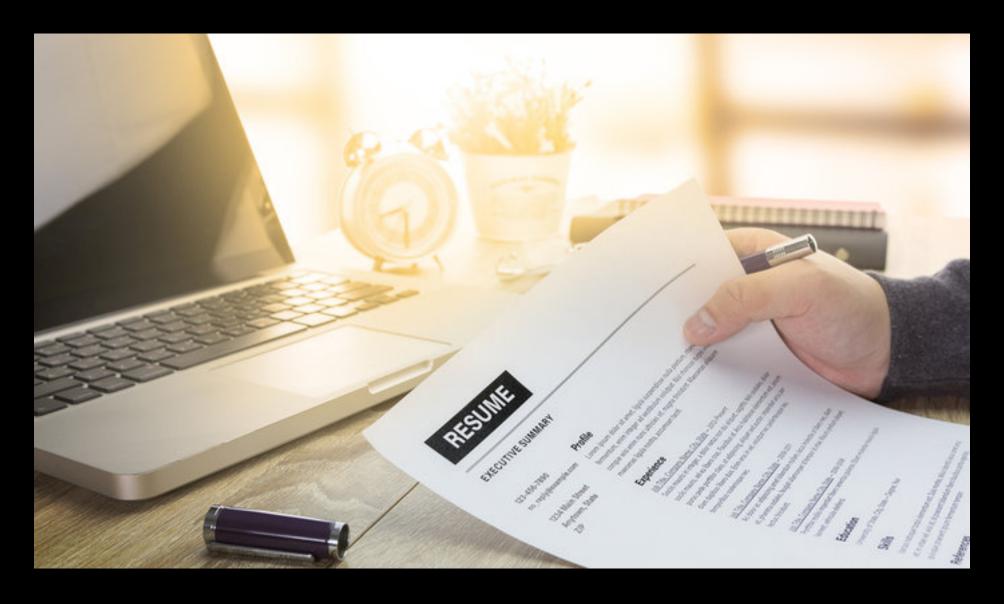
"Your feedback here will provide significant insight into your company's values and my perceived value to you."

2. Never Say Yes to the First Offer



"That sounds like a great place to start."

How People Get Jobs



A Field Experiment on Labor Market Discrimination

http://public.econ.duke.edu/~hf14/teaching/povertydisc/readings/bertrand-mullainathan2004.pdf

How People Get Jobs



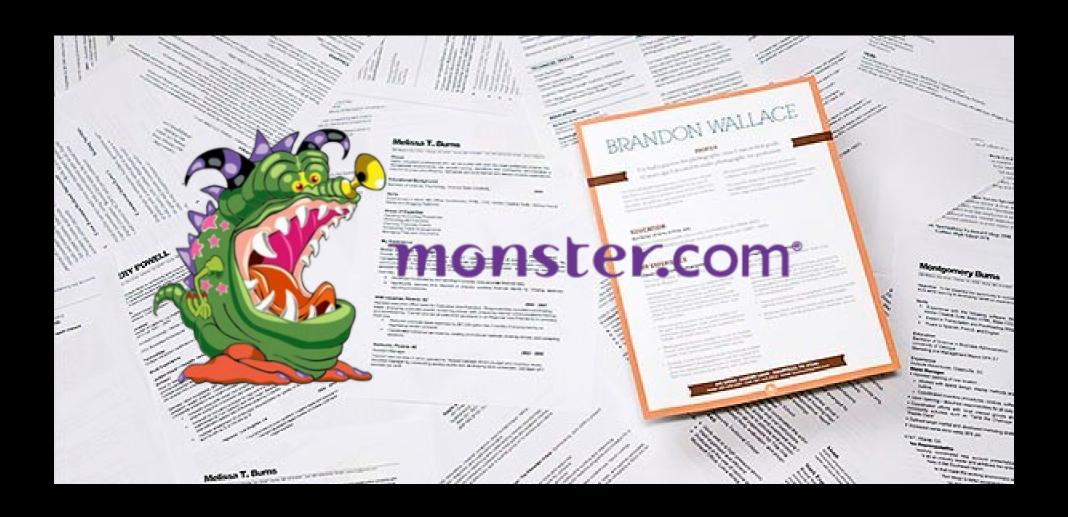
Freakonomics "How Much Does Your Name Matter?"

http://freakonomics.com/podcast/how-much-does-your-name-matter-a-new-freakonomics-radio-podcast

You're Better off Buying Someone an Absolut Monster...



...Than Posting Your Résumé on monster.com



Or Answering Emails from Recruiters



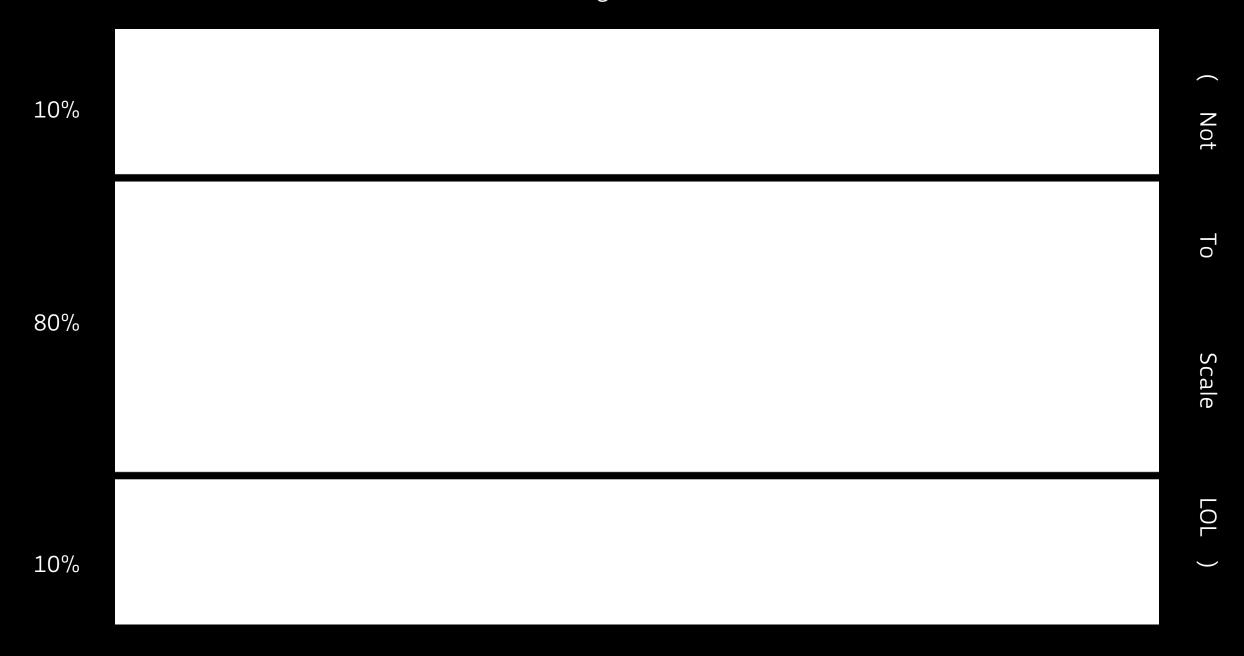
... Who are Sometimes Just Monsters

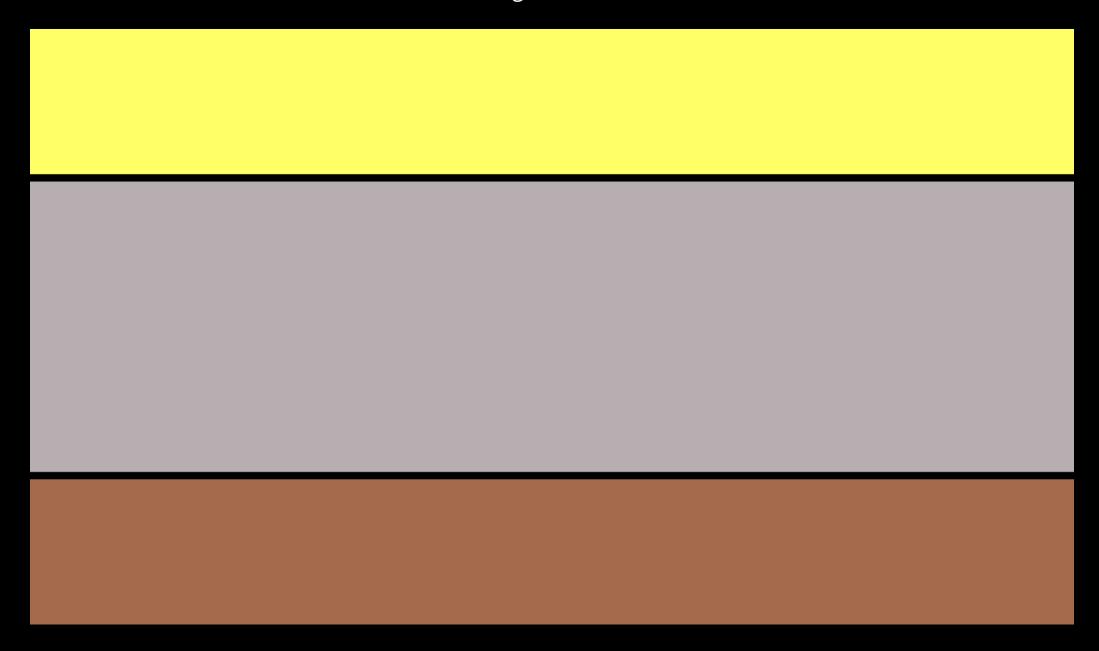


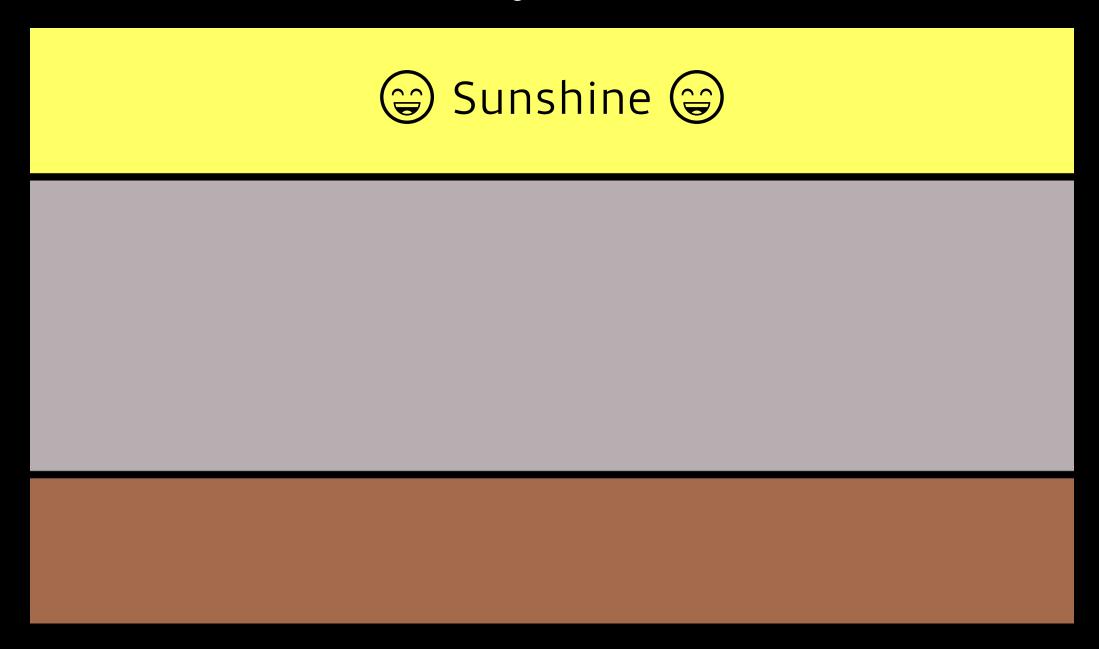
How Did You Get *Your* Most Recent Job?

















(2) Yeah, Sure (2)













(2) Yeah, Sure (2)

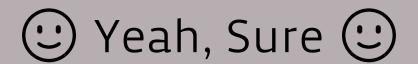






This Can Be Perfectly Good Enough!















A Turds



(2) Yeah, Sure (2)



Make Friends





Make Friends



Make Friends



See This Room Party?



...It Led Directly to a Datacenter Penetration Job



"But I Don't Drink and also I Hate Parties!"



Teach Others... Share Your Knowledge



Don't Think You're At the Level to Run a Professional Training? Volunteer at a Con



"But I'm Not As Awesome As All Those People!"



There Is A Place For You, If You Pull Your Weight



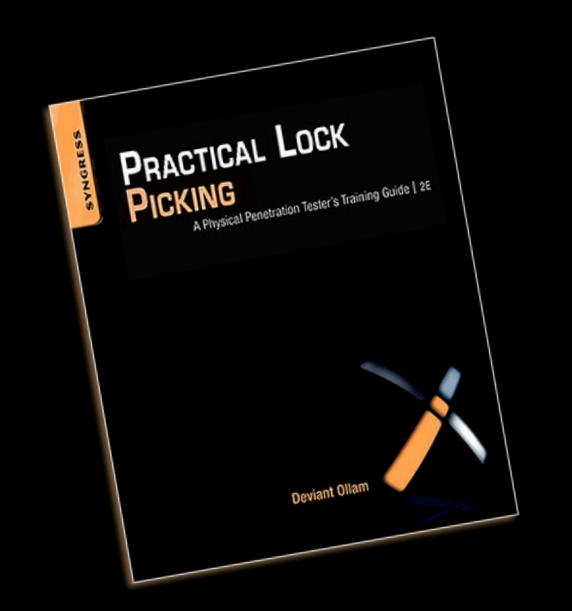
Super Introverted? Write a Book.

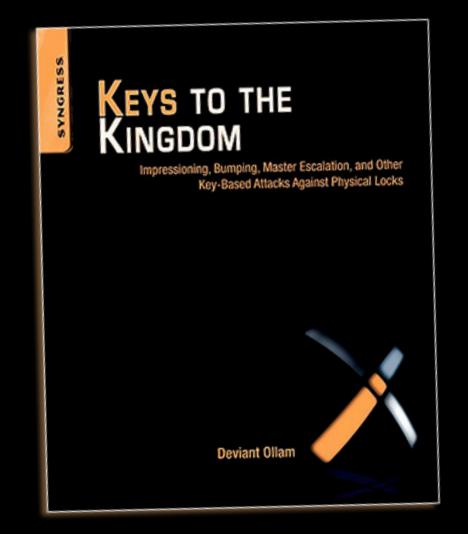


Can't Sit Still For Long Enough to Publish A Book? Blog.

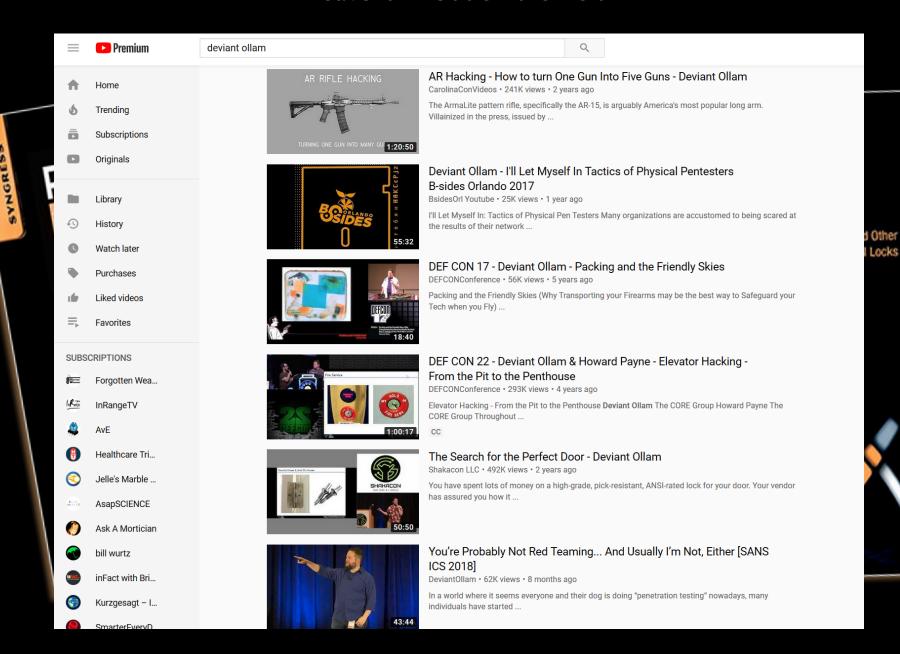


Leave it All Out On the Field

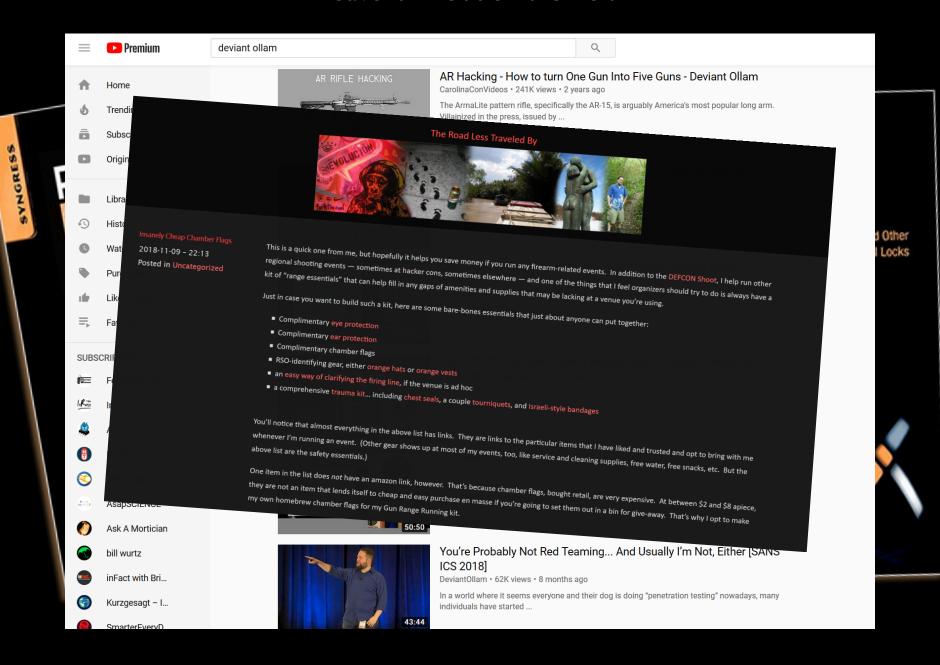




Leave it All Out On the Field

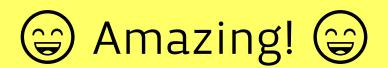


Leave it All Out On the Field



How Good of a Lock-Picker Do You Think I Am?



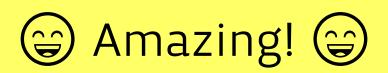


© Competent ©















📤 Terrible 📤



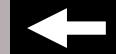
Despite Me Constantly Telling People I'm Here











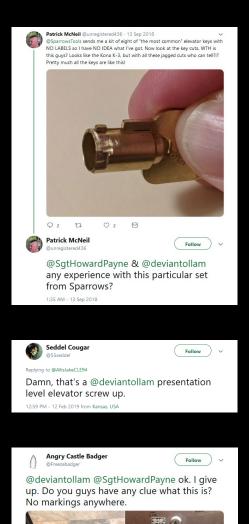
People Reach Out to Me All The Time



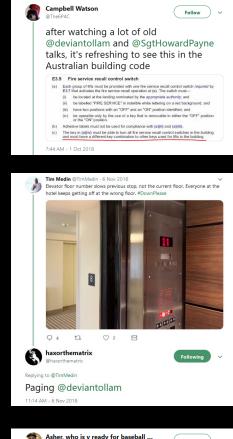


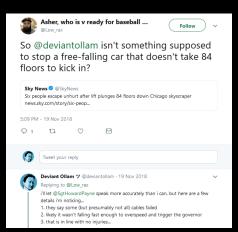


Cardiff shoppers stuck in lift 'thrown up and down' for 40 minute Ordeal in which faulty lift kept falling and rising several floors likened to horror film scene



1:22 PM - 11 Jan 2019















People Reach Out to Me All The Time





11:27 AM - 1 Jul 2017





Use Any Lock Cylinder in the HPC Keyable KeKab® key c... HPC's Keyable KeKabs eliminate the problem of how to control the key to the key cabinet. This line of cabinets allows you to add your own mortise cylinder, a...

2:23 PM - 31 Dec 2018



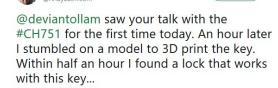
Max Power











Andy in the Bathroom



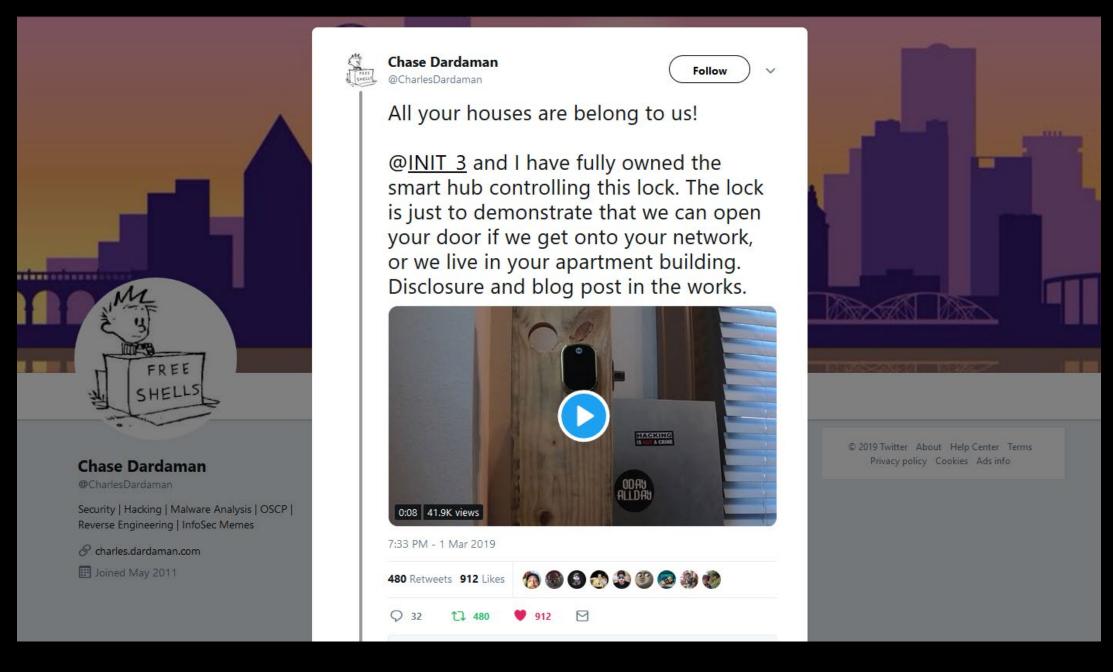
2:31 PM - 3 Nov 2018

People Reach Out to Me All The Time





(And of Course This Lock was Smashed Six Ways From Sunday)





(2) Yeah, Sure (2)

DLOLWAT D

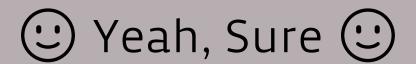












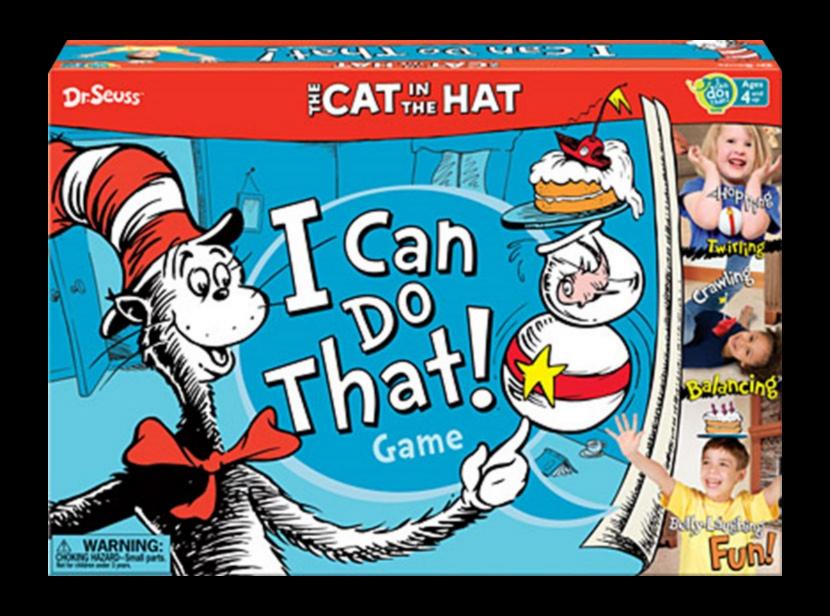


Give Away Everything That You Meaningfully Can

And This Is My Life Now



Is Starting a Business Something You Want To Do, Too?



Things You Need if You're Starting a Business



Dedication



Education



But Enough With the Tired Bromides



PLATITUDES

Why say something harsh but useful when you can say something vague that sounds profound?

1. Money



Money



Money



1. Money



2. Time



Time



"I Can't Quit My Job!"



Correct... Be Prepared to Have Two Jobs



1. Money



2. Time





Man... I don't know how to break it to some infosec companies, but infosec is small and we talk, a lot. If you burn bridges by continually abusing your employees or acting seriously unethically, we all know within a few months. Heard some more awful burnout stories last weekend.

12:15 PM · Sep 10, 2019

253 Retweets 1.7K Likes



"I can teach someone programming, but I can't teach them not to be an asshole" - @mzbat (totally stealing this quote)

12:53 PM · Sep 7, 2019

91 Retweets 480 Likes

Things You'll Actually Need...



Ashley McNamara

@ashleymcnamara

Hot take: Emotional intelligence is as important, if not more important than dev skills.

Things You'll Actually Need...



Ashley McNamara

@ashleymcnamara

Hot take Emotional intelligence s as important, if not more important than dev skills.

Things You'll Actually Need...



Ashley McNamara

@ashleymcnamara

Hot take Emotional intelligence s as important, if not more important than dev skills.



glennsham

@glennsham

More like hot mess

1. Money



2. Time

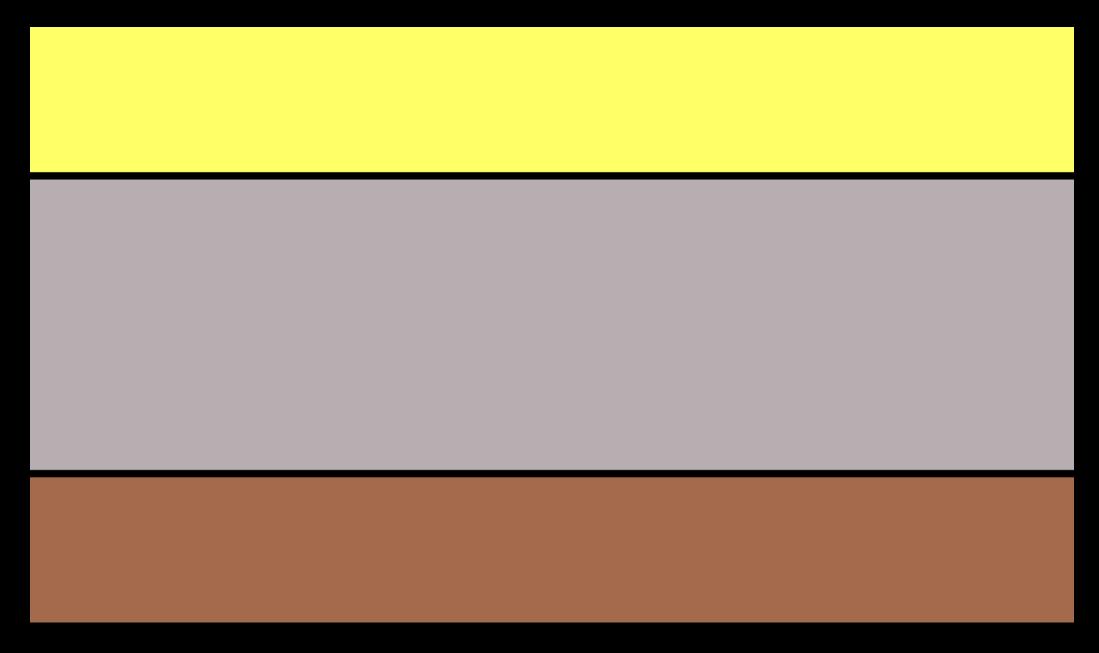


3. Soft Skills 😂

Let's Talk About Soft Skills



Remember This Diagram?



Interpersonal Skills





(2) That Person is Awesome! (2)



(2) Yeah, Sure, They're Alright (2)







(2) Yeah, Sure, They're Alright (2)



Fuck That Guy. 🗐

How To Not Be That Guy









2. Annoying Payment Terms 🖃







2. Annoying Payment Terms 🖃



3. Inability to Package Easily 😭

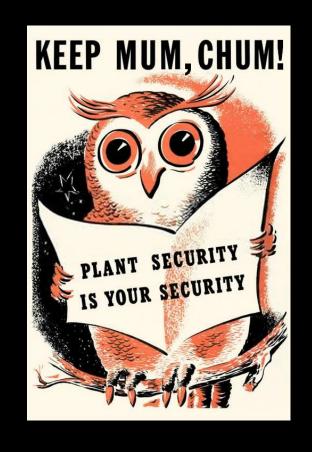






2. Annoying Payment Terms

3. Inability to Package Easily



4. Violating Privacy/Confidentiality



Our Contract Language

CORE recognizes the important nature of keeping CLIENT information confidential and will never divulge trade secrets, proprietary information, or personally identifiable information. Furthermore, the full text of all reports and deliverables regarding the status of CLIENT'S security will not be shared with third parties. However, in the course of providing similar advice and services to other clients and while training students in physical security classrooms, it may be relevant for CORE to share accounts or lessons learned from their time in the security industry. The CLIENT recognizes that CORE may discuss non-specific summaries of previous work performed and cite examples of how the modern security landscape is most typically approached. CORE shall never reveal specific facts, names, addresses, or any other CLIENT details that are personally-identifiable or would result in a security risk, but CORE may describe certain aspects of their past work for CLIENT in an anonymized and sanitized manner suitable for the education of others.

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2. Annoying Payment Terms 🖃



3. Inability to Package Easily



4. Violating Privacy/Confidentiality







(2) Yeah, Sure, They're Alright (2)



Fuck That Guy. (3)













(3) Fuck That Guy. (33)













🖘 Fuck That Guy. 🖘







(C) Yeah, Sure, They're Alright (C)



Fuck That Guy. 🗐







Ashley McNamara

@ashleymcnamara

Hot take: Emotional intelligence is as important, if not more important than dev skills.



glennsham

@glennsham

More like hot mess



snipe, mother of assets 🦨

@snipeyhead

Still true.

snipe, mother of assets **
You will never be as cool as this guy.





glennsham

@glennsham

Covering your eyes before shooting an arrow is actually stupid



Wendy Nather

@wendynather

THIS. It's a false dichotomy that choosing diversity automatically means choosing less-qualified people. If you assume everyone is qualified, why wouldn't you go for variety?



glennsham

@glennsham

The problem is aiming diversity automatically means choosing the most qualified people.

Affirmative Action increased racism by enforcing racism



Ian Coldwater 🥷 🌿 🛠

@IanColdwater

The wreck of the Edmund Fitzgerald was a national tragedy, and Great Lakes shipping companies did basically nothing differently coming out of it. The ships are still constructed the same, and many of the literal same ships are still out on the lakes today



glennsham

@glennsham

The stupidity is thick.



InfoSteph

@StephandSe

In your experience, are men more emotional in the workplace or are women?



glennsham

@glennsham

Women in general.



Sage Sharp

@_sagesharp_

Survey finds white men leaders assume the biggest issue in racial and ethnic diversity is having a pipeline of candidates, but employees of color claim the biggest problems are bias, sponsorship, promotion, and advancement. (No surprises here...) hbr.org/2019/02/survey...



glennsham

@glennsham

Because talent matters more than diversity



Diana Initiative

@DianaInitiative

Holy cow! We have FOUR @DerbyCon tickets to give away now! (I know we are stoked too)

- 1. Follow us on Twitter
- 2. Email your name& twitter handle to givaway@dianainitiative.com
 Open to everyone! (Underrepresented communities will be considered first) Winners announced Sun 8pm



glennsham

@glennsham

This is why I will not follow you. "All animals are equal. Some are more equal than others"

Animal Farm quote



Katelyn Bowden

@BadassBowden

So, which word do you not understand-vacation or nonprofit?

Nonprofit- As in, we don't make money, yet work full time because frankly the world needs what we do. And we are planning a lot of work for a "vacation", but whatever Karen, go troll somewhere else



glennsham

@glennsham

That's great you can't even keep track of conversations. Yet she's the Karen. You need to check the mirror buttercup



Ian Coldwater **傘**

@IanColdwater

So like...what if hacker summer camp this year is FULL OF GIRLS

Girls taking over, if you will

I'm here for it



glennsham

@glennsham

As usual. YOU want to exclude large numbers of people



Security Errata

@securityerrata

For @wisporg sending women to @derbycon, please make sure they understand the history and some aspects of the culture of that conference, which aren't friendly to women.



Wendy Edwards

@wayward710

Isn't drinking anything where you're not completely sure of the contents a generally bad idea, @derbycon or not?



Security Errata

@securityerrata

Yes. But when stories start stacking up about bad experiences at a specific con, the warning seems to be more serious.



glennsham

@glennsham

That's called a propaganda campaign



Marcus J. Carey

@marcusicarey

Two clean laptops.

Let's see who can build the best stuff from scratch.



bl0kd00rz

@bl0kdoorz

So you are down? Saying you will put your skills against *anyone* in the industry, and then racebaiting and not answering the call to show your work is a bitch move.



glennsham

@glennsham

He's a two faced coward.



Ashley McNamara

@ashleymcnamara

Please learn from my mistakes.

P.S. I might be slightly over-dramatic.



glennsham

@glennsham

By dramatic you mean train wreck













Rebecca J. Kavanagh

@DrRJKavanagh

Media applying a "both sides" analysis & equating Antifa with the Proud Boys are doing exactly what Trump did in Charlottesville. And not just in terms of ideology. Proud Boys violence is at an entirely different level than anything seen in Portland today. Remember NYC last year?



glennsham

@glennsham

You are just stupid



Liam O 🦜

@liamosau

When someone says "X isn't about politics, why are you trying to make it about politics?", what they are actually saying is "I'm fine with the current politics of X and don't want the status quo interrupted"



glennsham

@glennsham

Pull head your of rectum. Take several deep breaths. It will take time for oxygen to reach you brain





Space Rogue

@spacerog

The one sticker I do not want.



Space Rogue

@spacerog

In fact if I see this sticker on your laptop I will think less of you. A lot less. So please, show this sticker with pride, please self identify, that way I know who to avoid.



glennsham

@glennsham

So this is how you be inclusive?



Ian Coldwater 🥷 🌿 🤸

@IanColdwater

Any variant whatsoever of "hacker girls are hot"

I mean, yes, we are hot as fuck, but

Inkoo Kang @inkookang what's a compliment you genuinely hate receiving? (don't be shy, and don't be a shit)



glennsham

@glennsham

Barf. Your ugly personality shows through your average looks



glennsham

@glennsham

Those looks... None of them want to be anywhere near her. "I'm not touching her with your..."

Rita Panahi @RitaPanahi
Why would they inflict a feminist art exhibit on children? Love the expression of the boys' faces.



...and They're Basically all Jackwagons Like Glenn



granick

@granic

No. 1 problem is password management. People reuse passwords, write them on postits stuck to the computer, and forget them. Use a password manager. 2/5



granick

@granick

#2 I would say is email management. You need to train people how to spot malicious emails and not click on dangerous links or open suspicious attachments. 3/5



granick

@granick

#3 People can use more secure means of communication than email. Use secure platforms, like WhatsApp or Signal, more of the time. 4/5



glennsham

@glennsham

You were on shaky ground and this tanks you



Nicholas Ferroni

@NicholasFerroni

SOCIAL EXPERIMENT: If you come across this tweet, reply with the grade you were in when you had your first nonwhite teacher.



glennsham

@glennsham

Who cares what color the teacher is



InfoSteph

@StephandSec

"You'd be perfect for a compliance role."

I've never expressed an interest in a compliance role.

Holly Brockwell @holly

WOMEN IN TECH: what are you truly sick of hearing? Writing an article about the phrases, backhanded compliments and other such nonsense we'd like to banish from our jobs forever.



glennsham

@glennsham

That's a crappy recruiter issue not a gender issue. I get that all the time as well



Susan Fowler

@susanthesquark

This is so sad. This young man felt he couldn't date women of another race because it wasn't "woke" or "progressive." Being against interracial dating is regressive and frankly racist. Don't let anyone bully you into not dating who you love. Love is love. nytimes.com/2019/03/29/sty...



Ian Coldwater

@IanColdwater

Honestly, this isn't really white people's issue to comment on, much less make a reverse racism argument about.



glennsham

@glennsham

Honestly shut your trap



D:\ona\Sarkar

@donasarkar

Uber driver: I like your dress

Me: thanks

He: going to meet a boyfriend or friends?

Me: my bodyguard. He's a sniper.

//that ended the convo quickly



glennsham

@glennsham

Driver should have pulled over and said I'm cancelling your ride based on that threat. If you can't be civil you can walk



Kate Brew

@securitybrew

Translating men 101. "I guess" means yes. "I don't know" means either they don't know or no. "Maybe" means they have no clue what you're talking about.



glennsham

@glennsham

Translating Women 101: They are always mad at you. You are always wrong. If you have a drink or don't you'll get accused of drinking.



BlackRoomSec

@blackroomsec

NOW THIS JACKASS THAT LAUGHED AT ME CIRCLED BACK.

"Do you need help?"

Still laughing.

I'M GONNA POP THIS GUY IN THE MOUTH
I SWEAR TO GOD

Someone come save him.



BlackRoomSec

@blackroomsec

OMG NOW MY EX IS CALLIN.

I TOLD YOU PPL TO DROP A PIANO ON ME WEEKS AGO.

You had one job. 😡



glennsham

@glennsham

You got the attention you wanted



Lesley Carhart

@hacks4pancakes

I have a lot of beloved friends who are straight white guys in comfortable infosec jobs who just insist on staying apolitical and not taking about it. I also have beloved friends who are immigrants, gay, victims of sexual violence, trans, or POC. It's a lot to reconcile.



glennsham

@glennsham

Where the hell is this dismissive and shaming crap come from?



glennsham

@glennsham

Actual make your work more challenging...

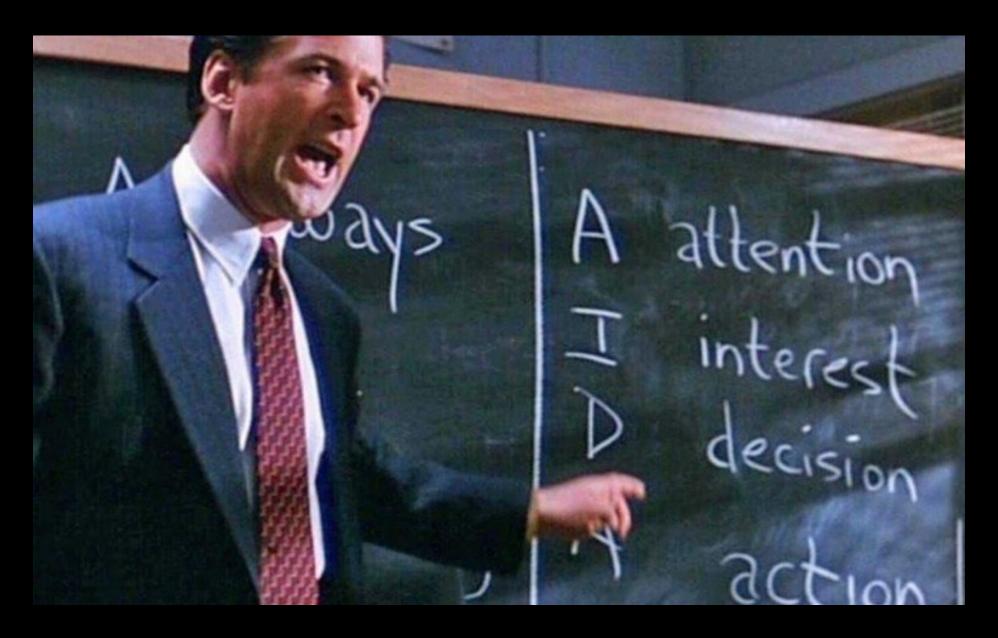
strandjs @strandjs

Pentesters and red teamers...

Remember, your only goal in life is to make your life harder.



Remember The Cracked Article?





We Got a Badass Here





(F) I Can Probably Do That (F)









We Got a Badass Here

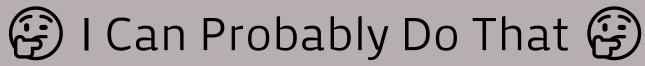
































































"It's All About Merit... Until Merit Has Tits."



~ Naomi Wu

https://twitter.com/RealSexyCyborg/status/1055278360476020736

So, Knowing All This... You Still Want to Start A Business



1. Pay a Lawyer & an Accountant



Deviant's Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant

2. Boilerplate Contracts



Non-Disclosure and Confidentiality Agreement This Non-Disclosure and Confidentiality Agreement (this "Agreement") is entered into as of the day of Date") by and between _____ as an Individual (* have indicated an interest in exploring a potential business relationship (the "Transaction"). In connection with its respective evaluation of the Transaction, each party, their respective affiliates and their respective directors. officers, employees, agents or advisors (collectively, "Representatives") may provide or gain access to certain confidential and proprietary information. A party disclosing its Confidential Information to the other party is hereafter referred to as a "Disclosing Party." A party receiving the Confidential Information of a Disclosing Party is hereafter referred to as a "Receiving Party." In consideration for being furnished Confidential agree as follows: 1. Confidential Information. The term "Confidential Information" as used in this Agreement shall mean any data or information that is competitively sensitive material and not generally known to the public, including, but not limited to, information relating to any of the following: which the Disclosing Party considers confidential. 2. Exclusions from Confidential Information. The obligation of confidentiality with respect to Confidential Information will not apply to any information: a. If the information is or becomes publicly known and available other than as a result of prior unauthorized disclosure by Receiving Party or any of its b. If the information is or was received by Receiving Party from a third party source which, to the best knowledge of Receiving Party or its Representatives, is or was not under a confidentiality obligation to Disclosing Party with regard to such information: c. If the information is disclosed by Receiving Party with the Disclosing Party's prior written permission and approval; d. If the information is independently developed by Receiving Party prior to disclosure by Disclosing Party and without the use and benefit of any of the Disclosing Party's Confidential Information; or e. If Receiving Party or any of its Representatives is legally compelled by annlicable law, by any court, governmental agency or regulatory authority of



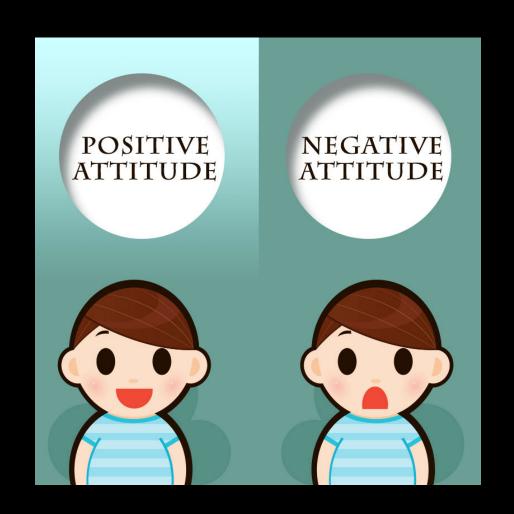
- 1. Pay a Lawyer & an Accountant
- 2. Boilerplate Contracts
- 3. Schedule of Rates



- 1. Pay a Lawyer & an Accountant
- 2. Boilerplate Contracts
- 3. Schedule of Rates
- 4. Account for Hidden Costs



- 1. Pay a Lawyer & an Accountant
- 2. Boilerplate Contracts
- 3. Schedule of Rates
- 4. Account for Hidden Costs
- 5. Hire Attitude, Train Skills



Deviant's Ten Entrepreneurial Tips

- 1. Pay a Lawyer & an Accountant
- 2. Boilerplate Contracts
- 3. Schedule of Rates
- 4. Account for Hidden Costs
- 5. Hire Attitude, Train Skills



Circuit Swan was Amazony

@CircuitSwan

Question - Should we (hiring) managers start our interviews with our name and pronouns to normalize it?

how would you feel if I did this and you were the one being interviewed?



glennsham

@glennsham

Done.



Circuit Swan was Amazonv

@CircuitSwan

Interviews are two way so that would save you time. We might even move it up into scheduling step.



glennsham

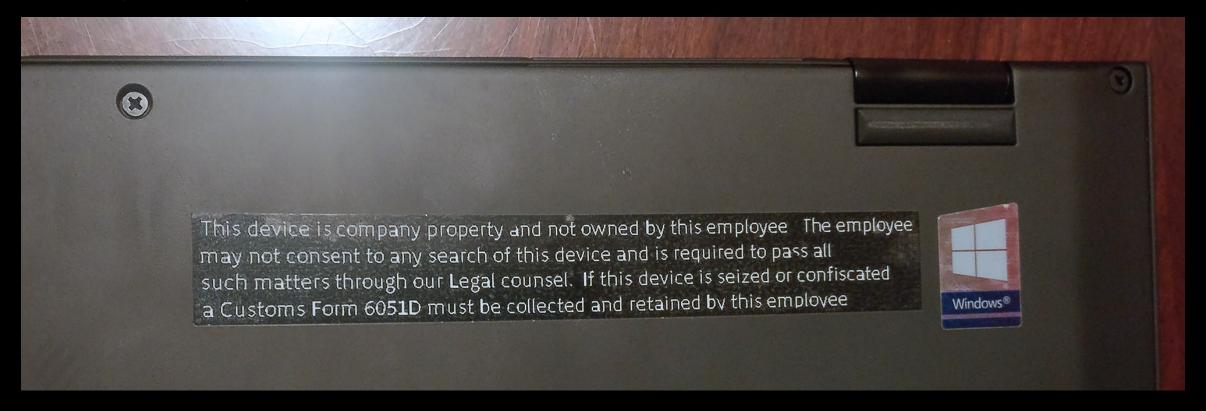
@glennsham

Please do

- 1. Pay a Lawyer & an Accountant
- 2. Boilerplate Contracts
- 3. Schedule of Rates
- 4. Account for Hidden Costs
- 5. Hire Attitude, Train Skills
- 6. Who Owns What Equipment

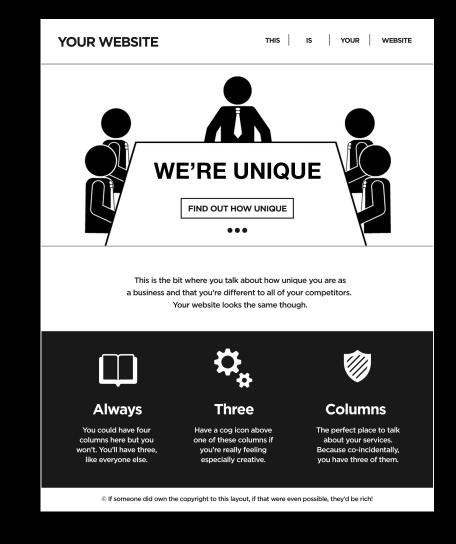


1. Pay a Lawyer & an Accountant



6. Who Owns What Equipment

- 1. Pay a Lawyer & an Accountant
- 2. Boilerplate Contracts
- 3. Schedule of Rates
- 4. Account for Hidden Costs
- 5. Hire Attitude, Train Skills
- 6. Who Owns What Equipment



7. Set Up Web Site, Email, and Contacts Properly

Deviant's Ten Entrepreneurial Tips

8. Cross Train Your People



8. Cross Train Your People

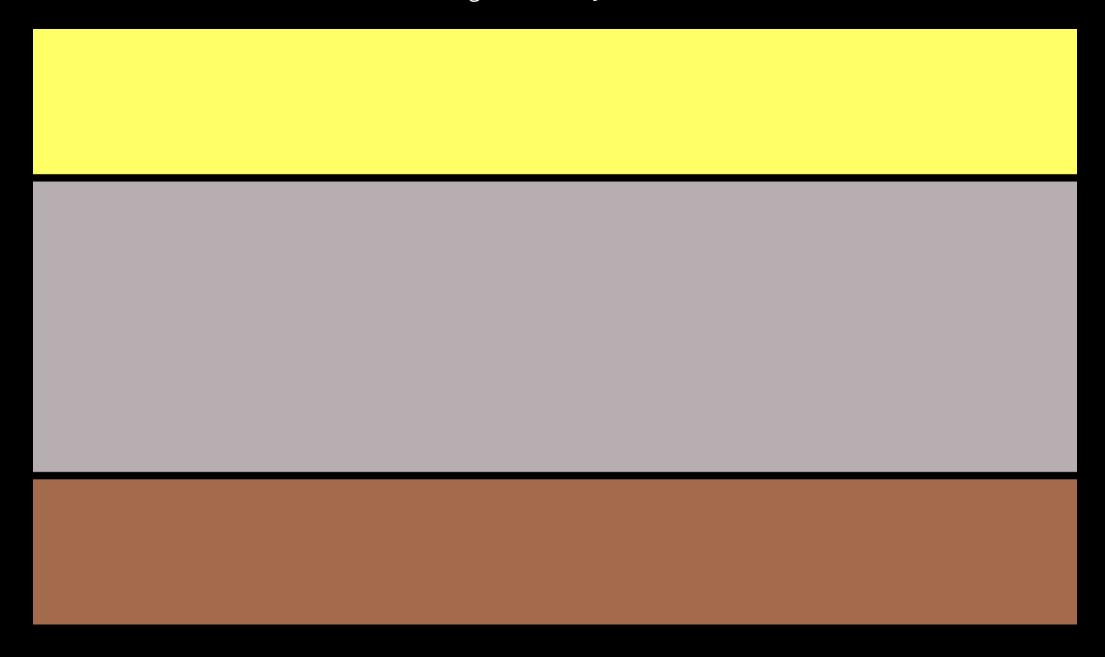
9. Get Out There & Meet Others



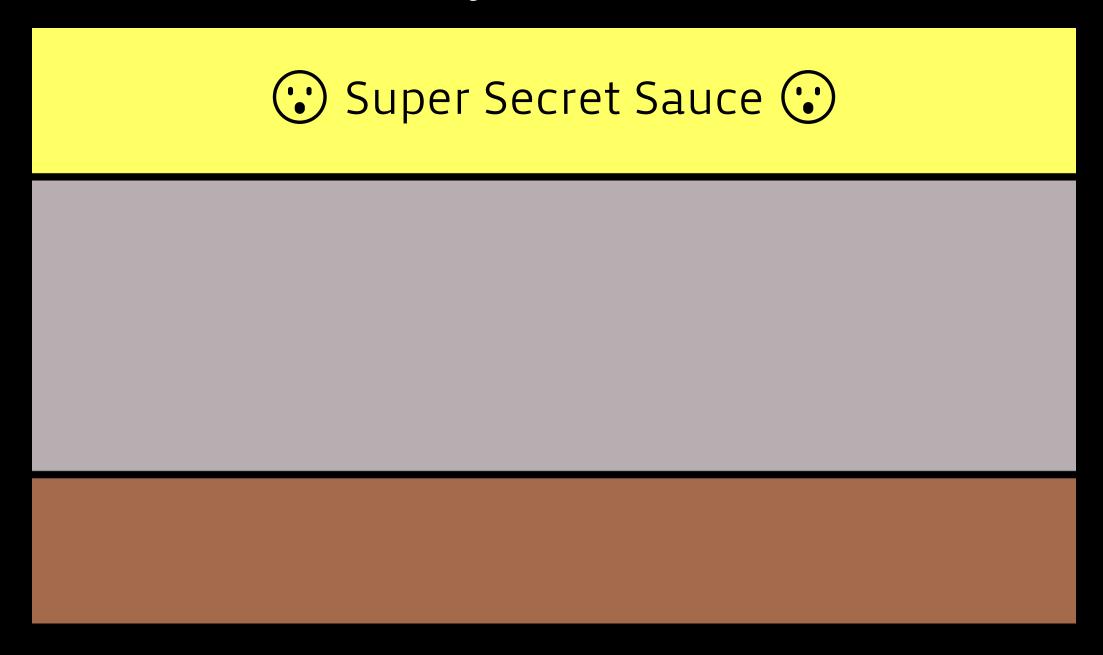
- 8. Cross Train Your People
- 9. Get Out There & Meet Others
- 10. Always Give Stuff Away

^ have your knowledge working for you in Soft Skills space as much as in Tech Space

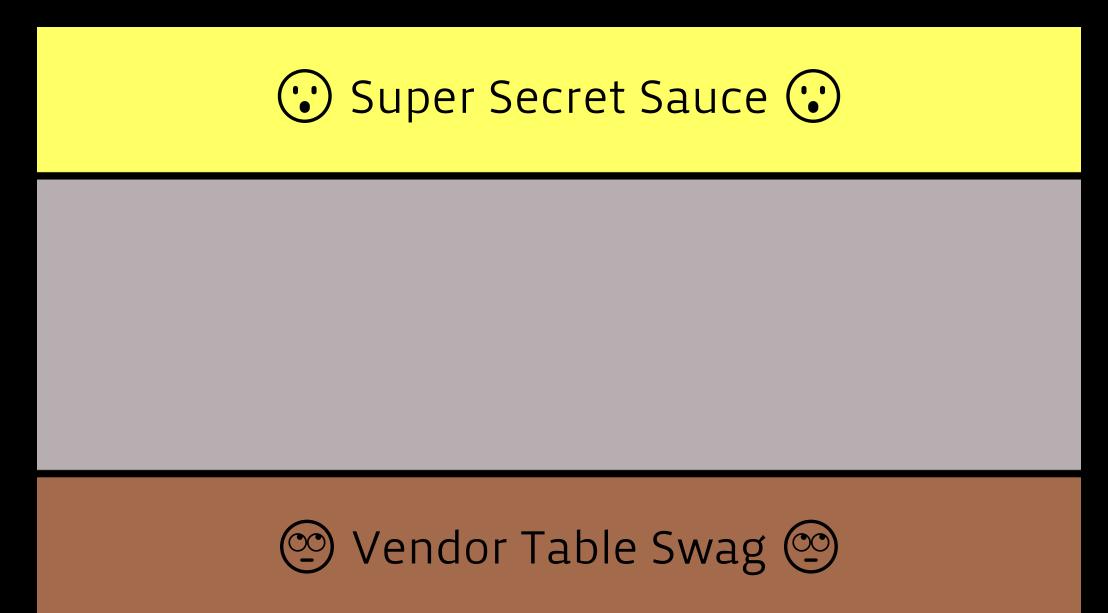
Giving Stuff Away For Free



Giving Stuff Away For Free



Giving Stuff Away For Free





😉 Helpful Tips, Pull Requests 🤤





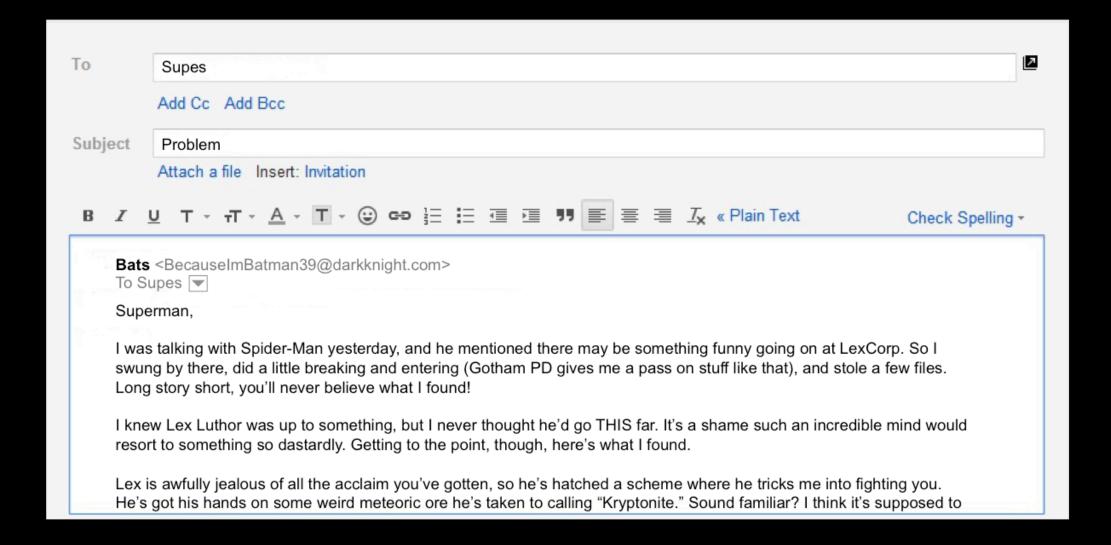
Workshops, Talks, Free Tools

Helpful Tips, Pull Requests

...essentially: Save People Time



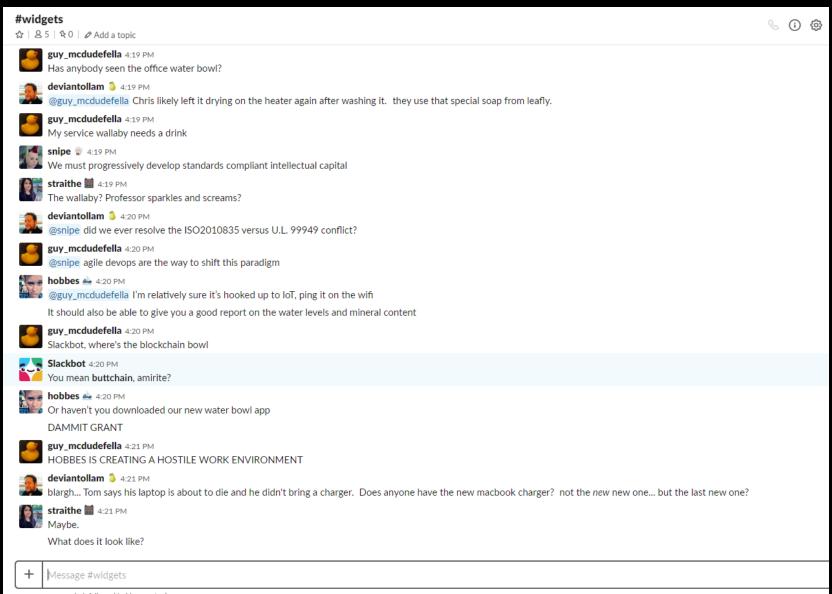
"I Would Have Written you a Shorter Email if I Had the Time"



Don't Schedule a Meeting When it Could Be a Slack Conversation

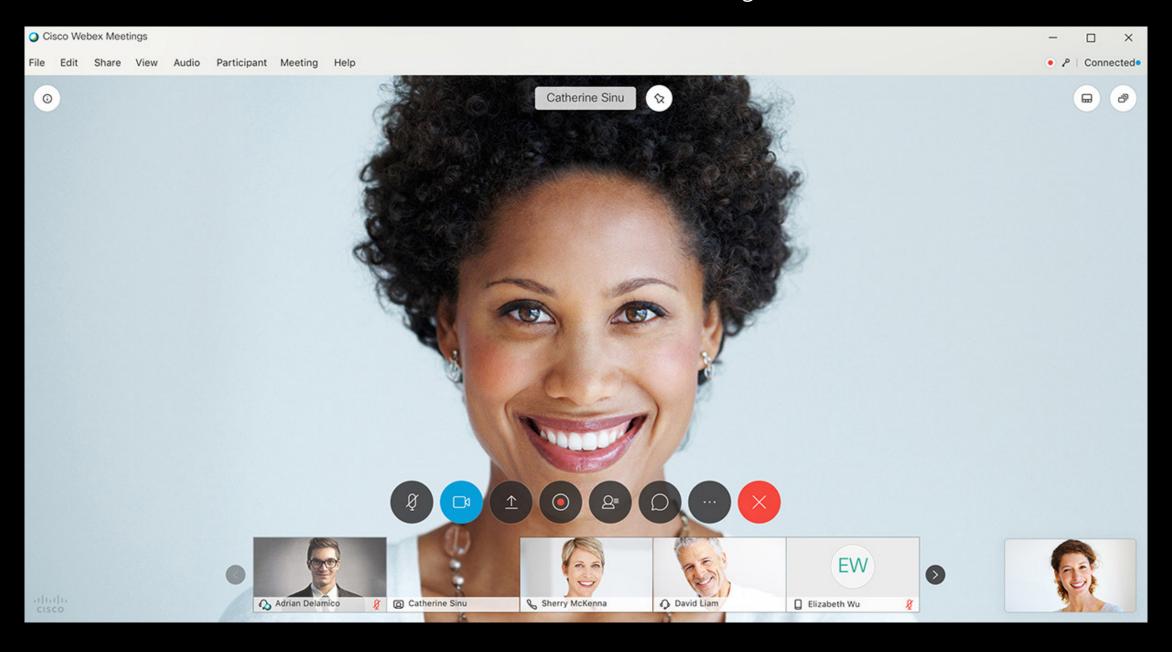


Don't Schedule a Meeting When it Could Be a Slack Conversation

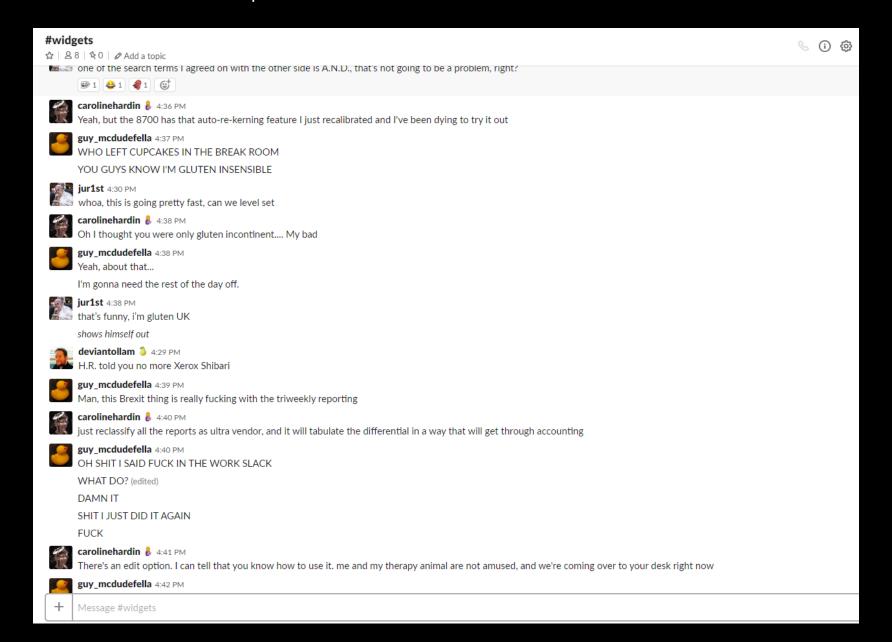


guy_mcdudefella and hobbes are typing

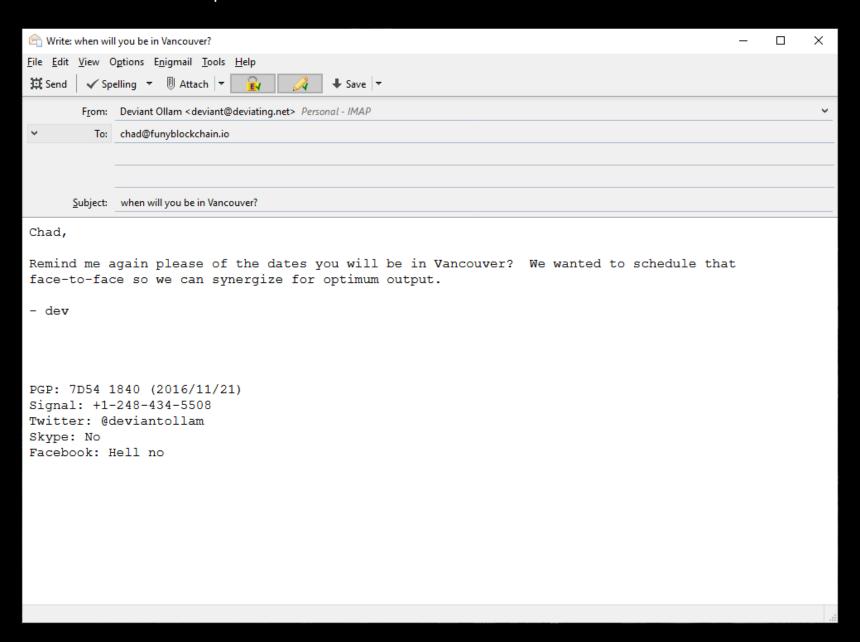
(Also, a WebEx is Still a Meeting)



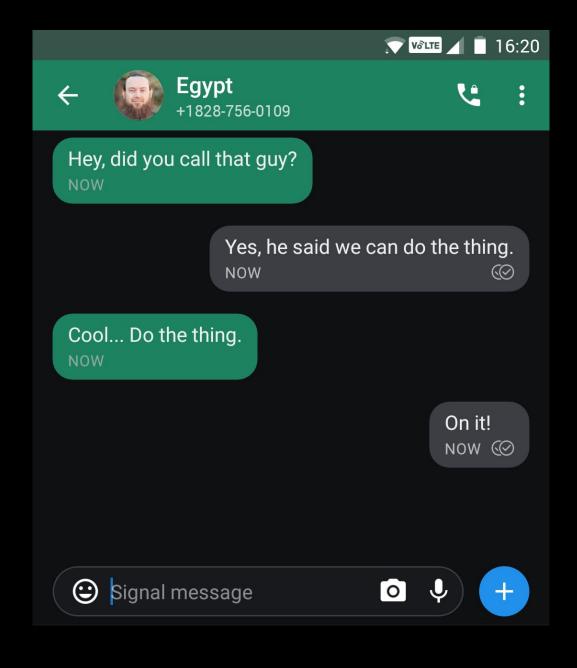
Don't Blast People on Slack if You Could Send One Person an Email



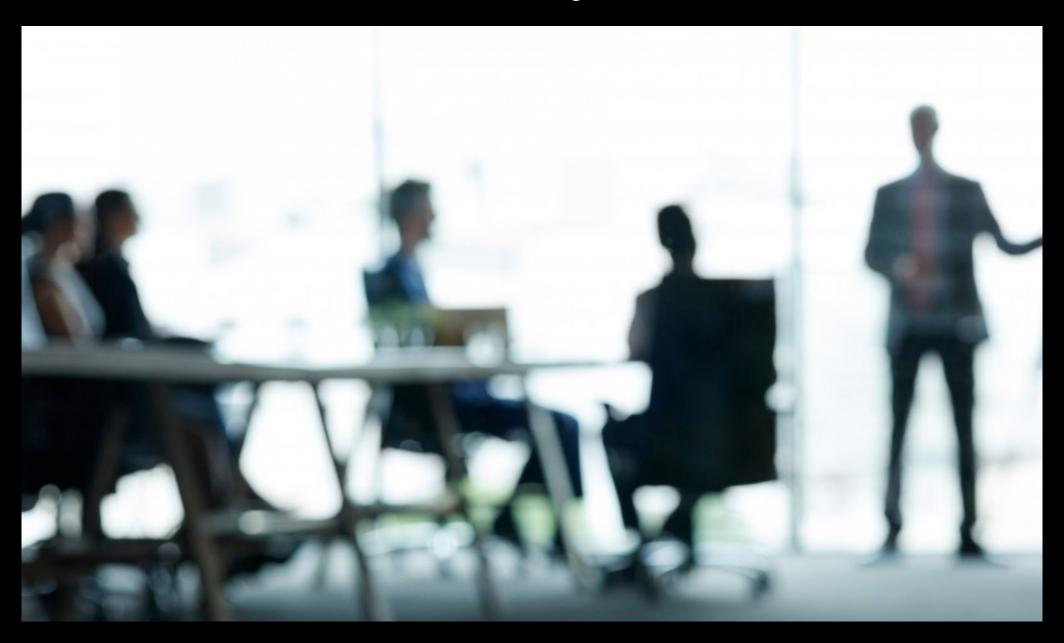
Don't Blast People on Slack if You Could Send One Person a Brief Email



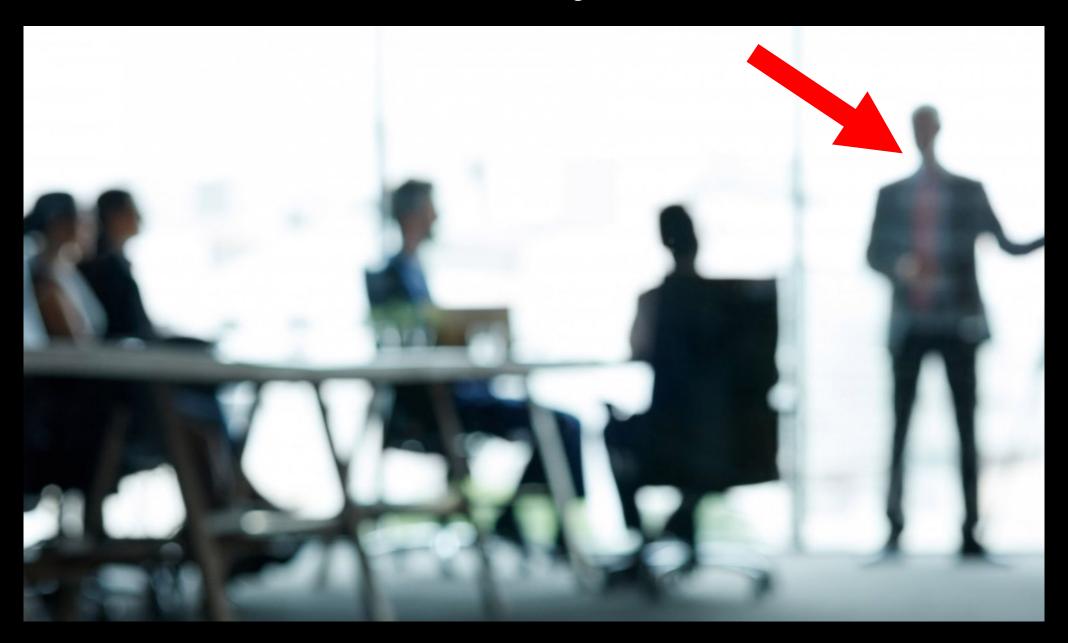
Does Something Even Need to Be an Email? Or Can it Be a Signal Message?



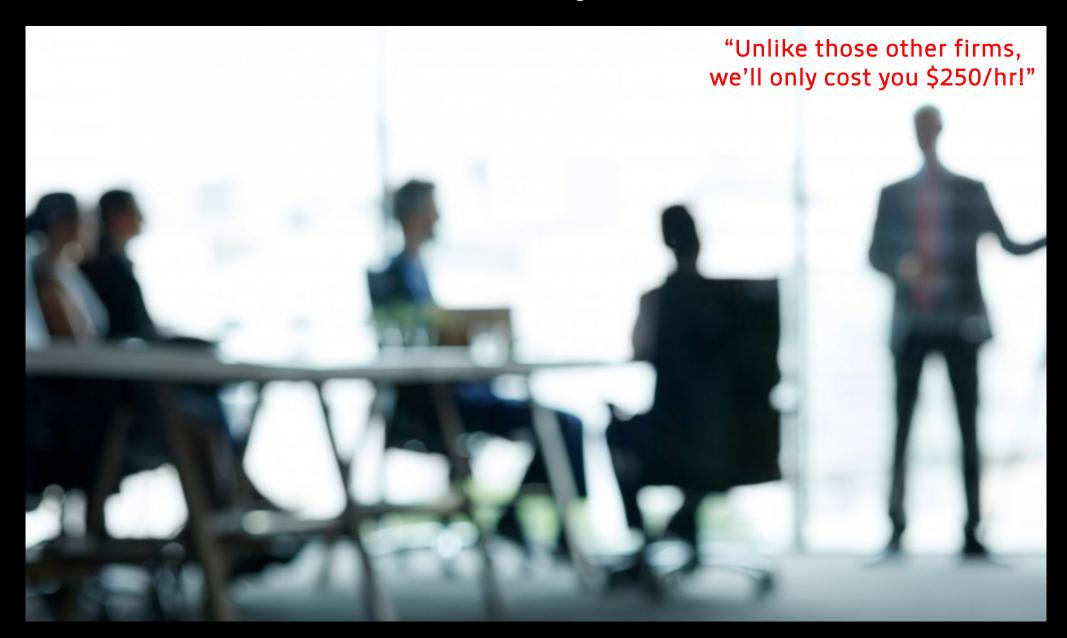
Make No Mistake... Meetings Cost Real Money



Make No Mistake... Meetings Cost Real Money



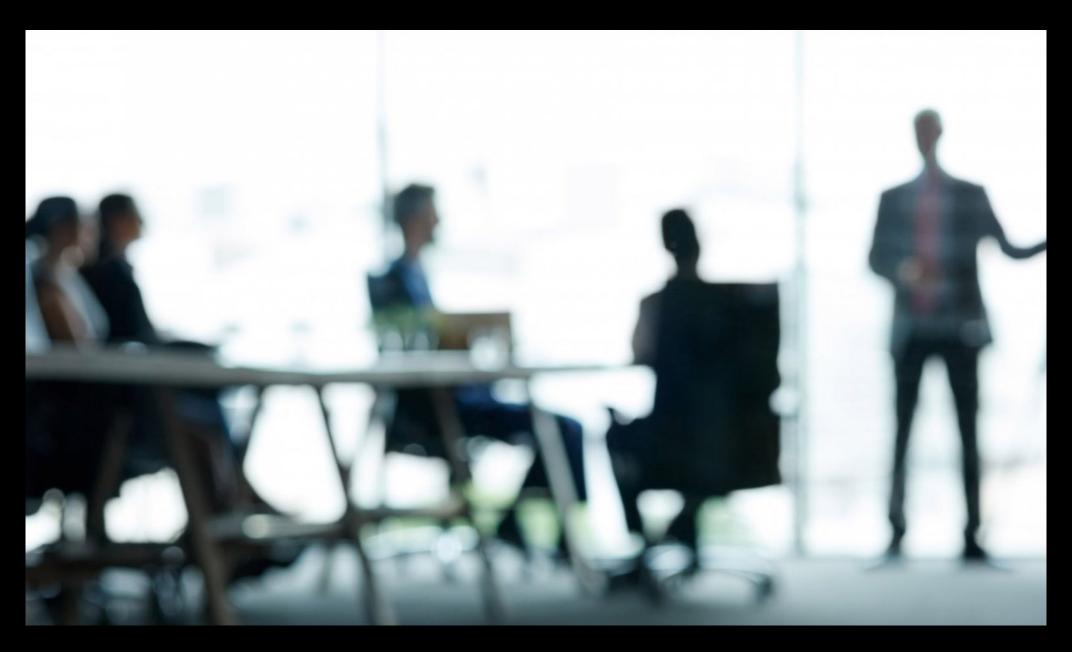
Make No Mistake... Meetings Cost Real Money



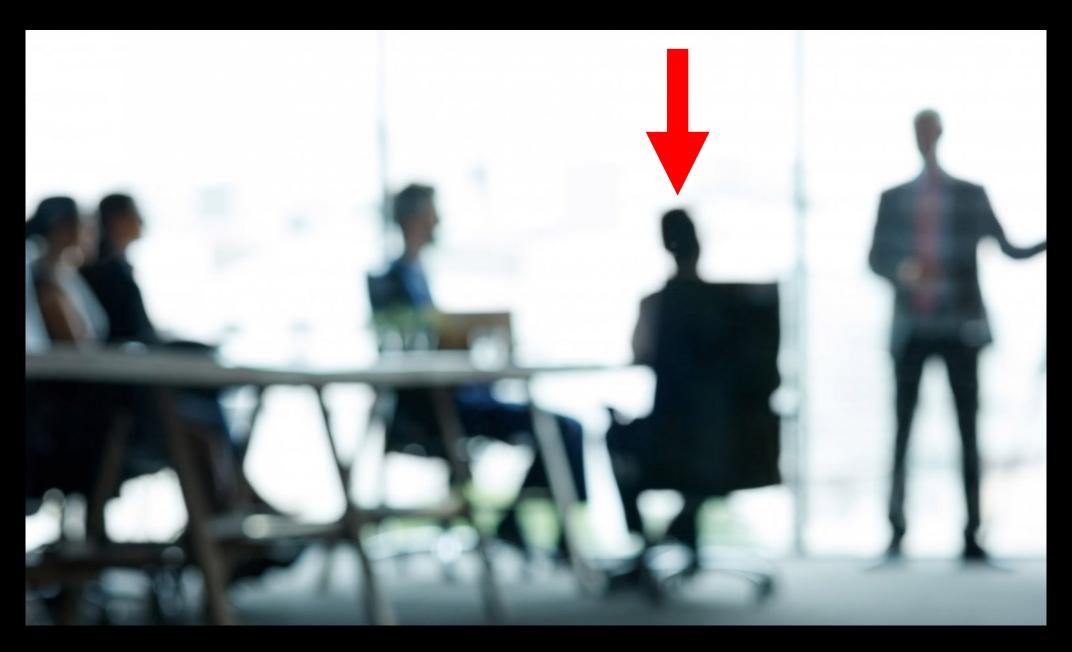
Make No Mistake... Meetings Cost Real Money



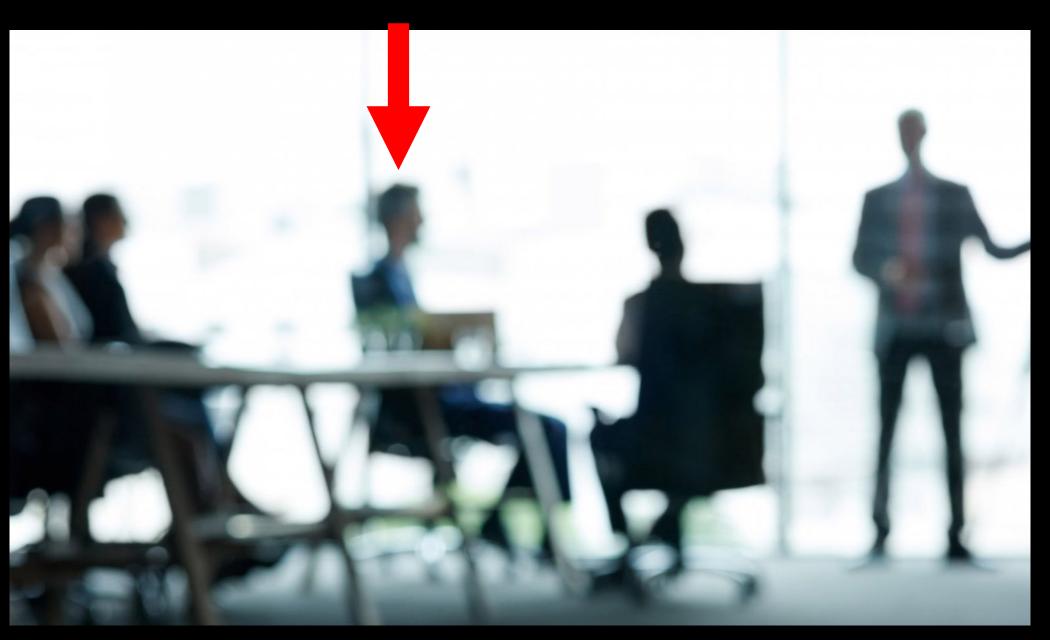
And... a Reminder



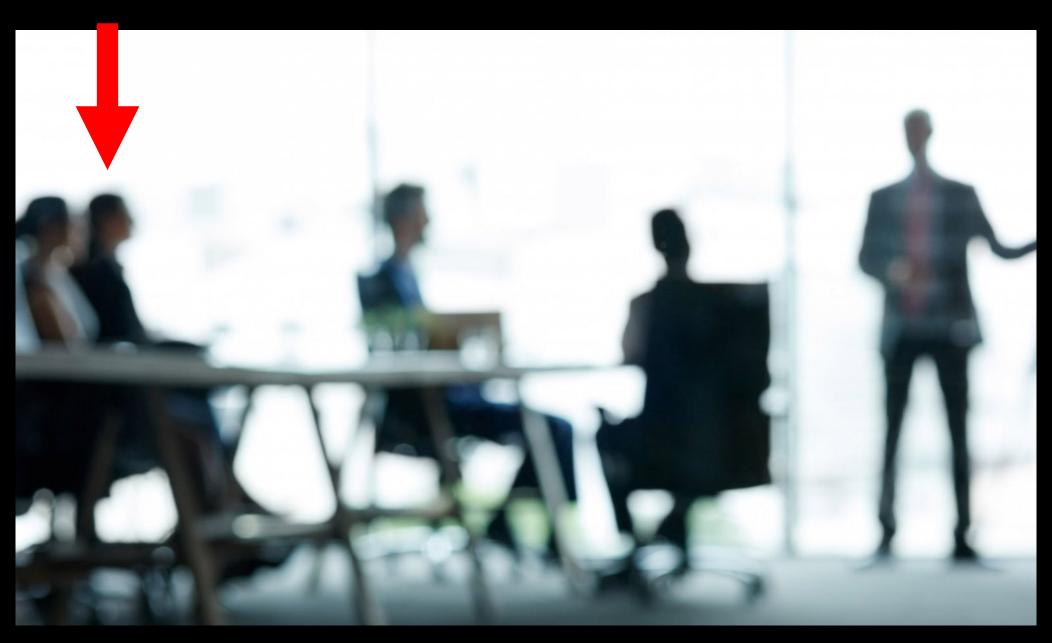
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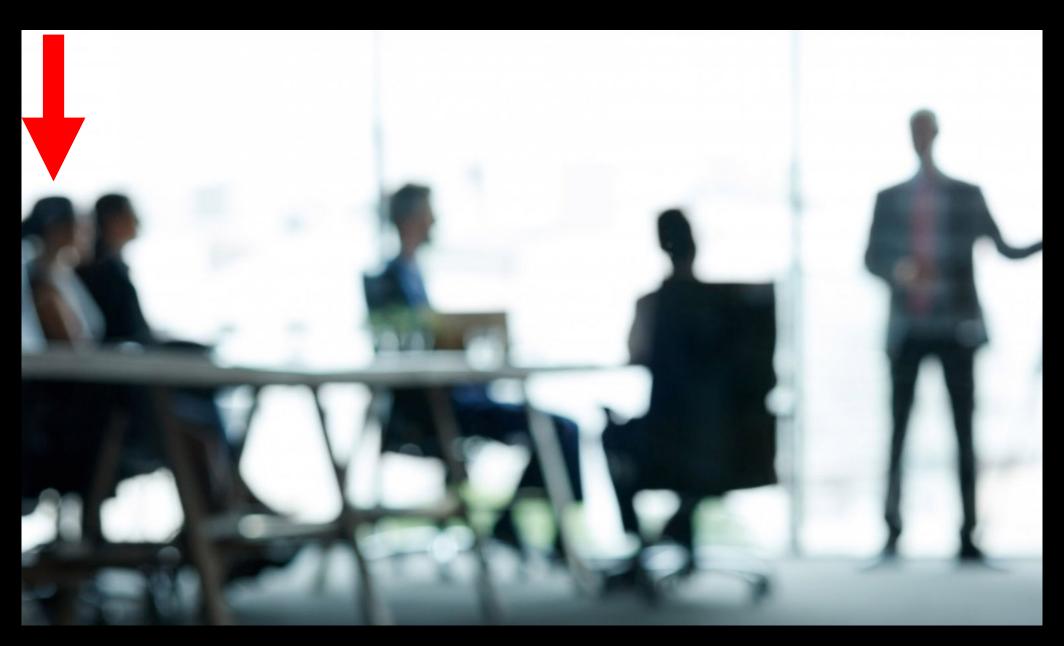
And... a Reminder



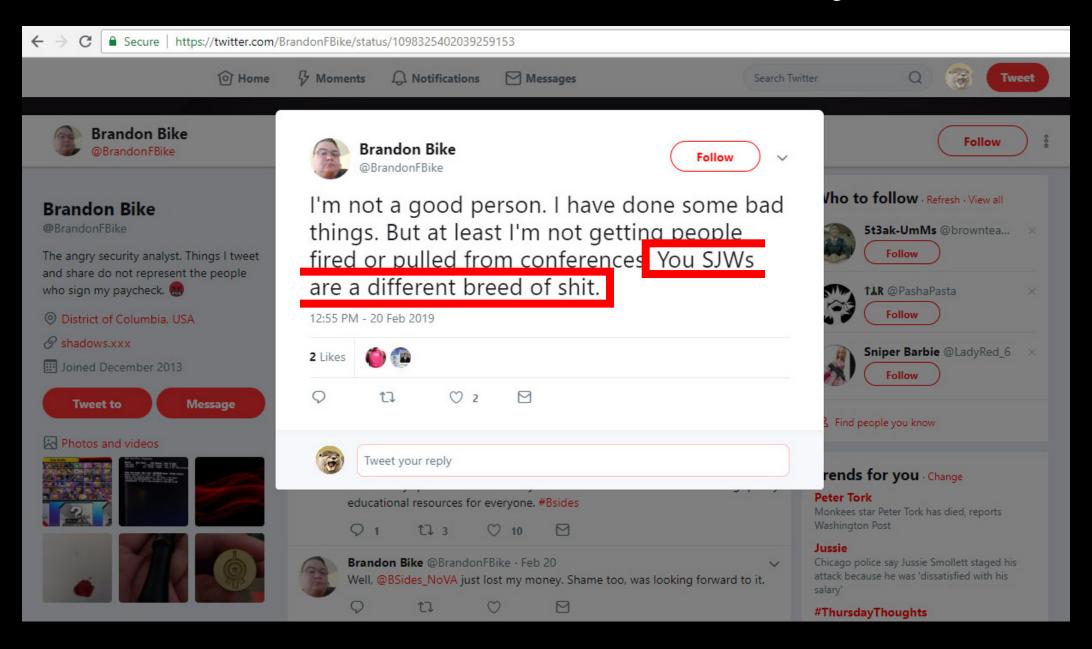
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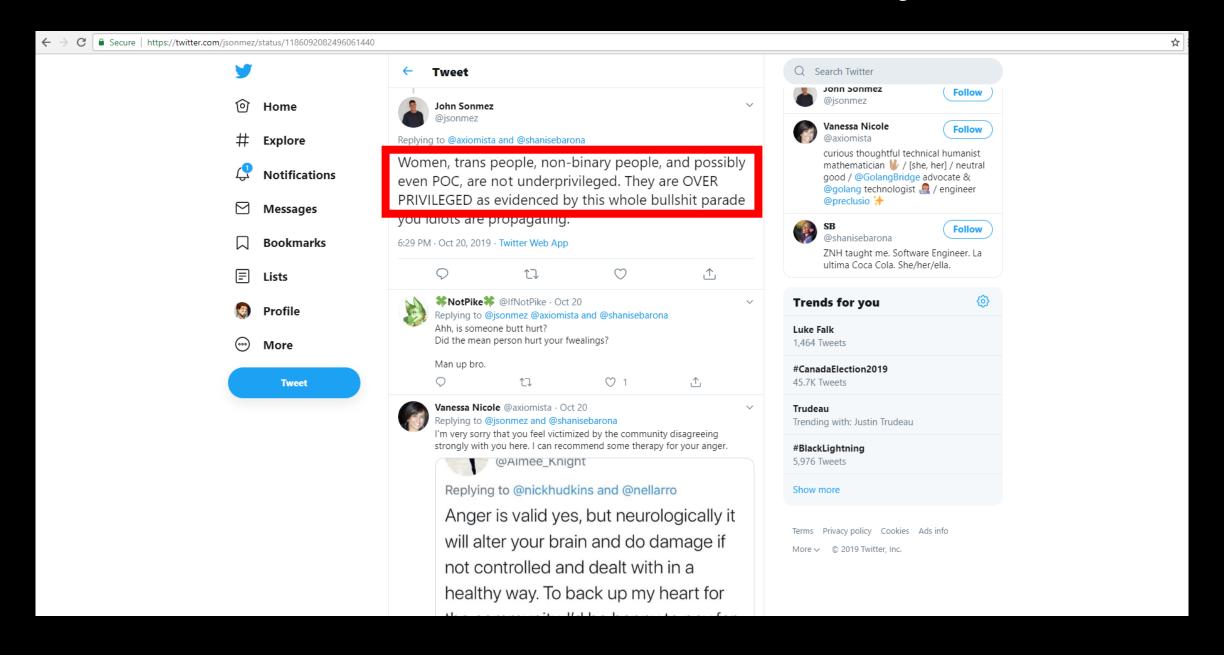
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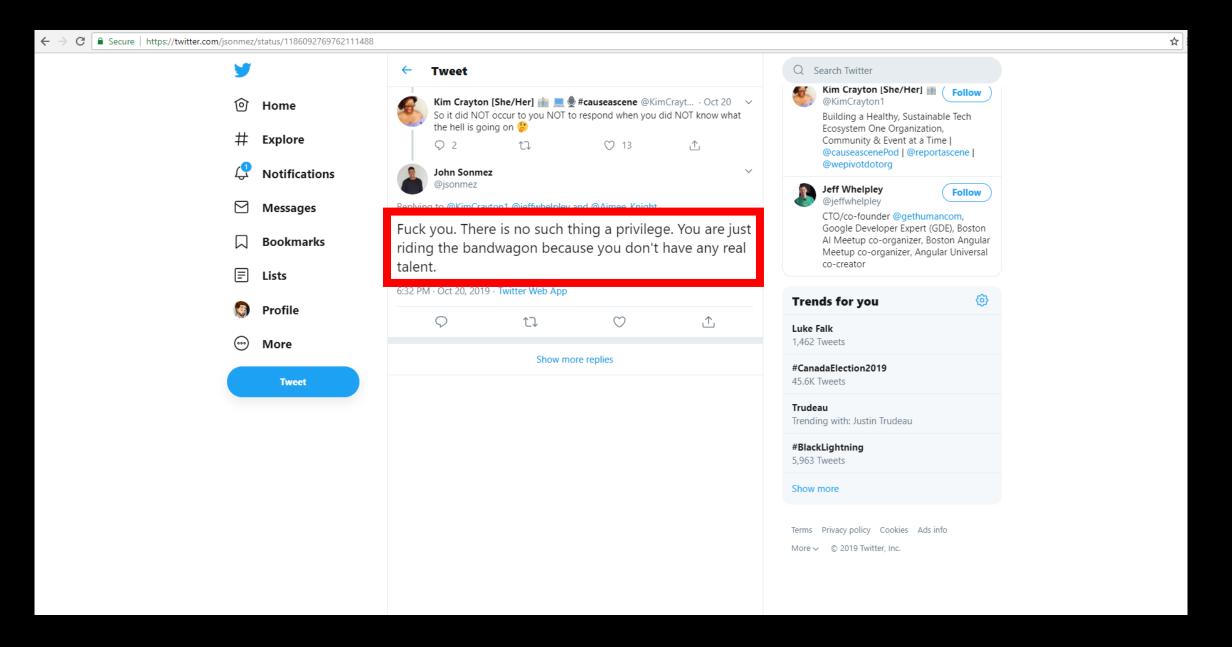
You Think Employers or Clients Won't Read This? Think Again.



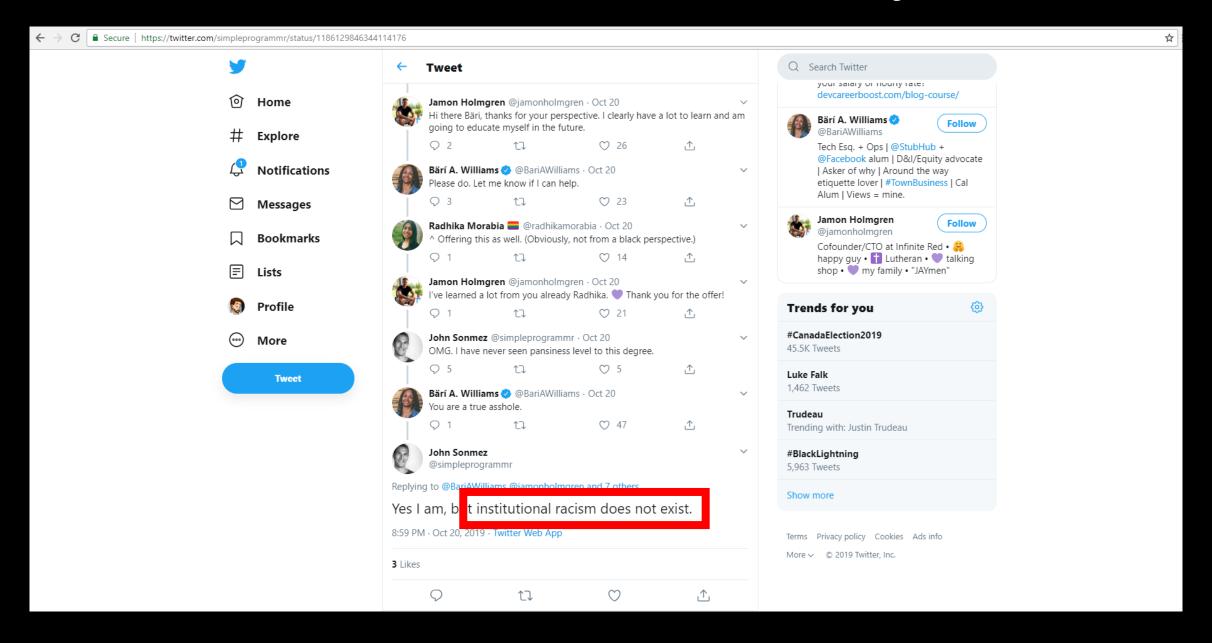
You Think Employers or Clients Won't Read This? Think Again.



You Think Employers or Clients Won't Read This? Think Again.



You Think Employers or Clients Won't Read This? Think Again.



The Downfall of So Many





3 TWEETS LATER



You Think Employers or Clients Won't Mind This? Think Again.



I am a white person who has worked, studied and played alongside Chinese, Indians, Arabs and other non-Europeans for 30 years. I have no privileges, and they are adults who do not need my help.



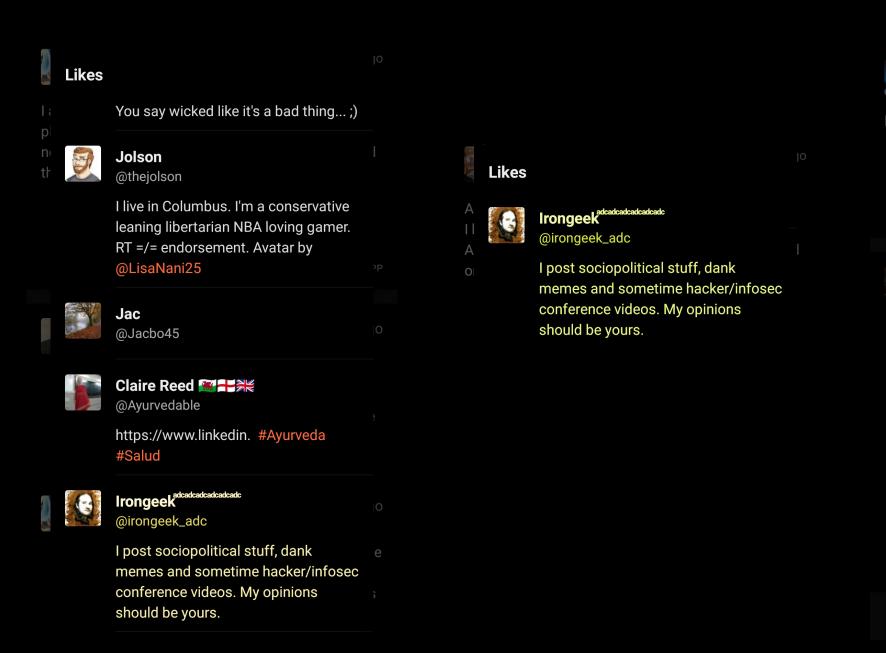
being black is a medical condition

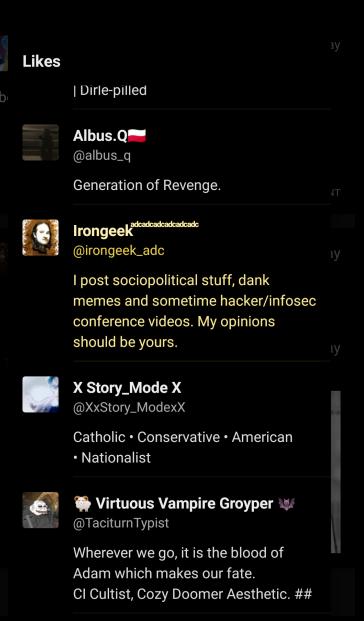


As a white person ive never been handed anything I haven't worked for.

Any assumption that I've been treated any differently or have what I have because I'm white is asinine.

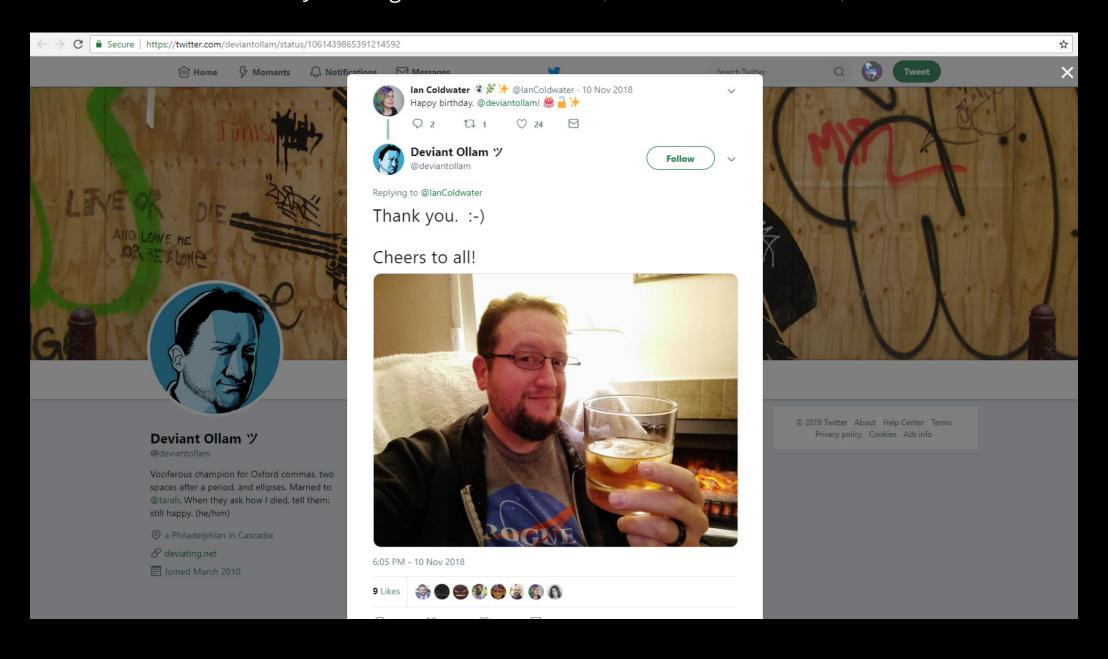
You Think Employers or Clients Won't Find This? Think Again.

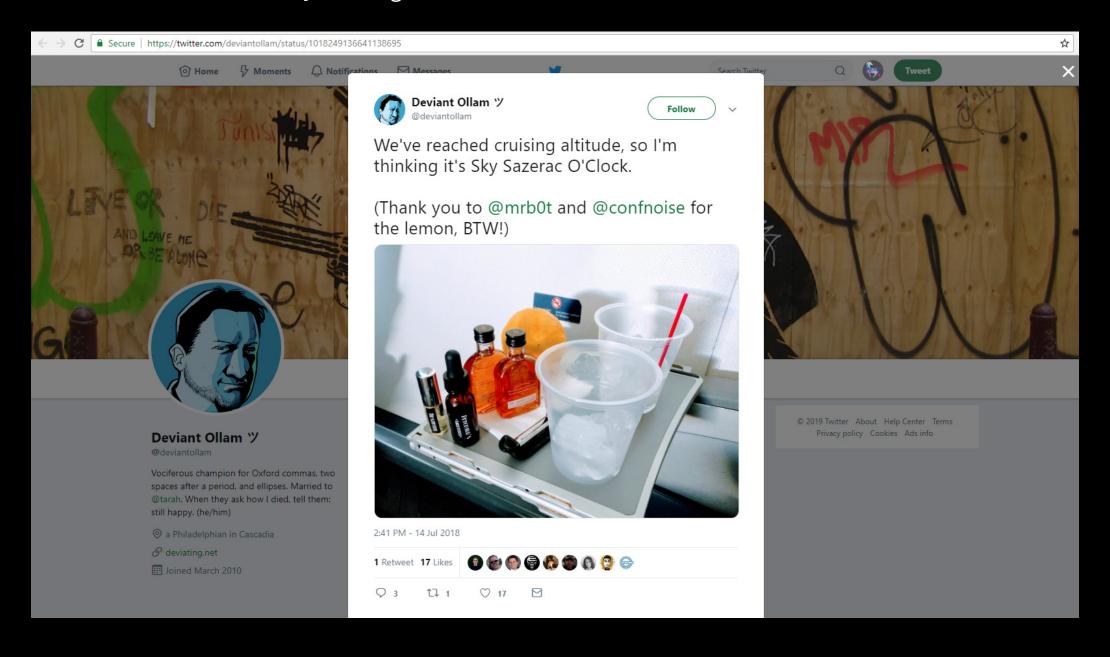




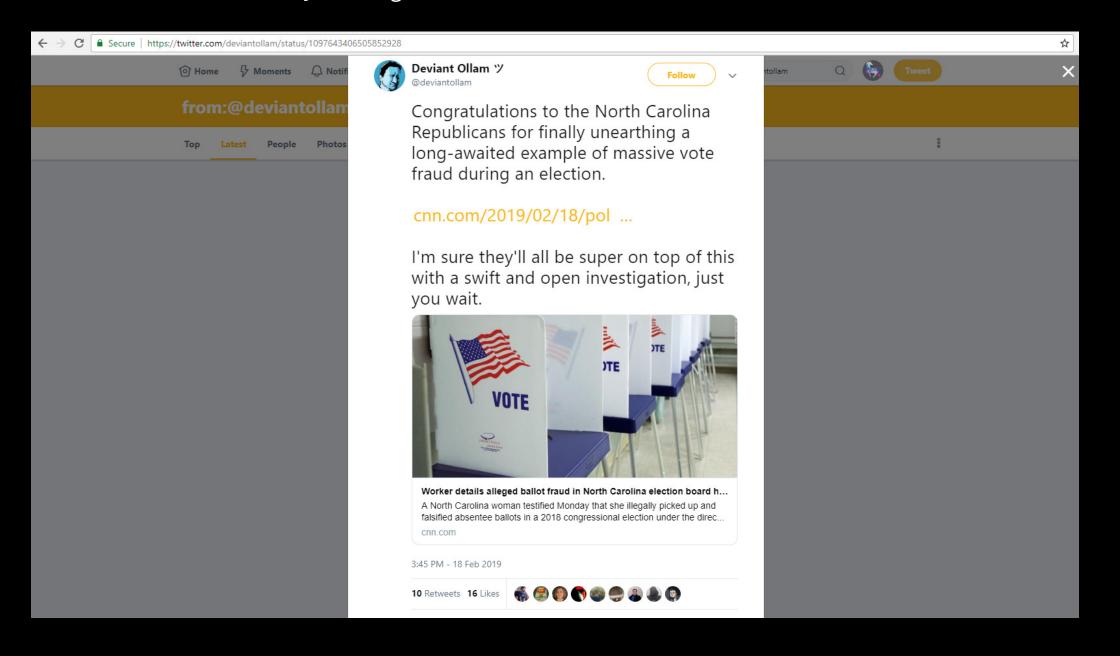
You Think Employers or Clients Won't See This? Think Again.

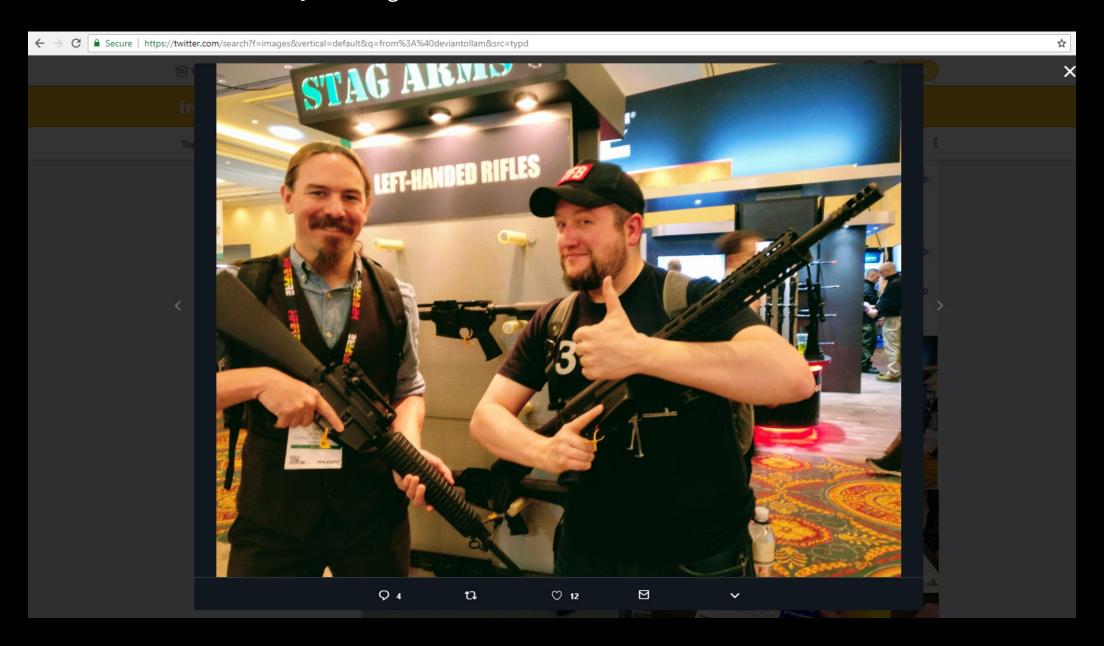


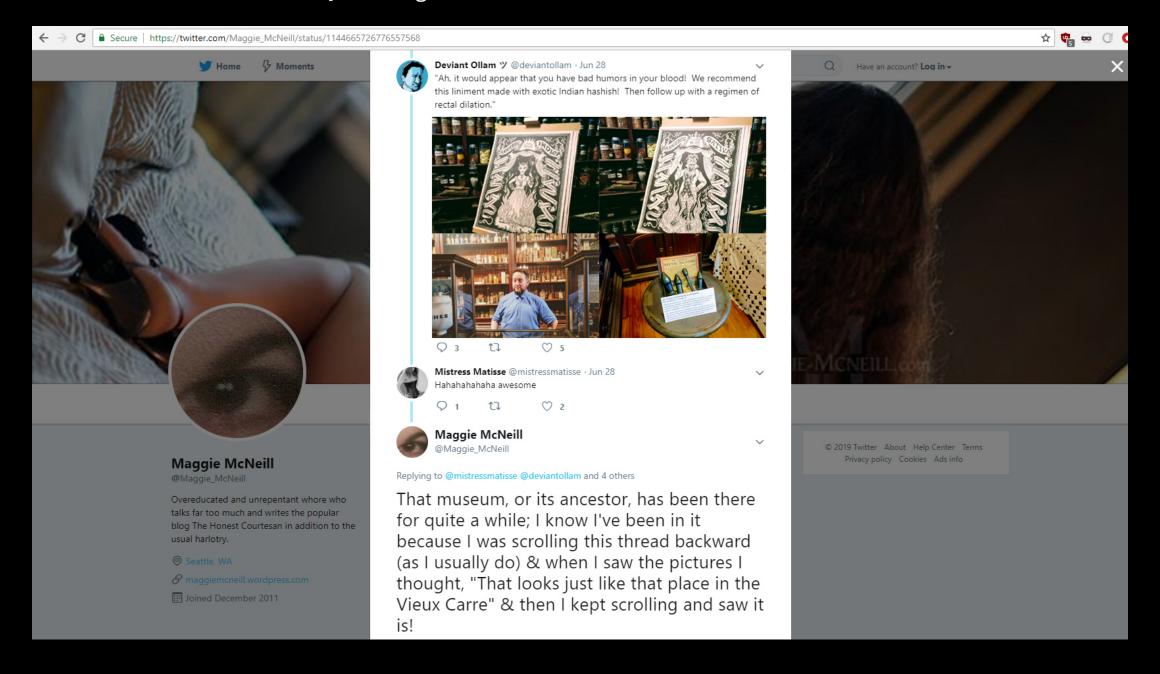


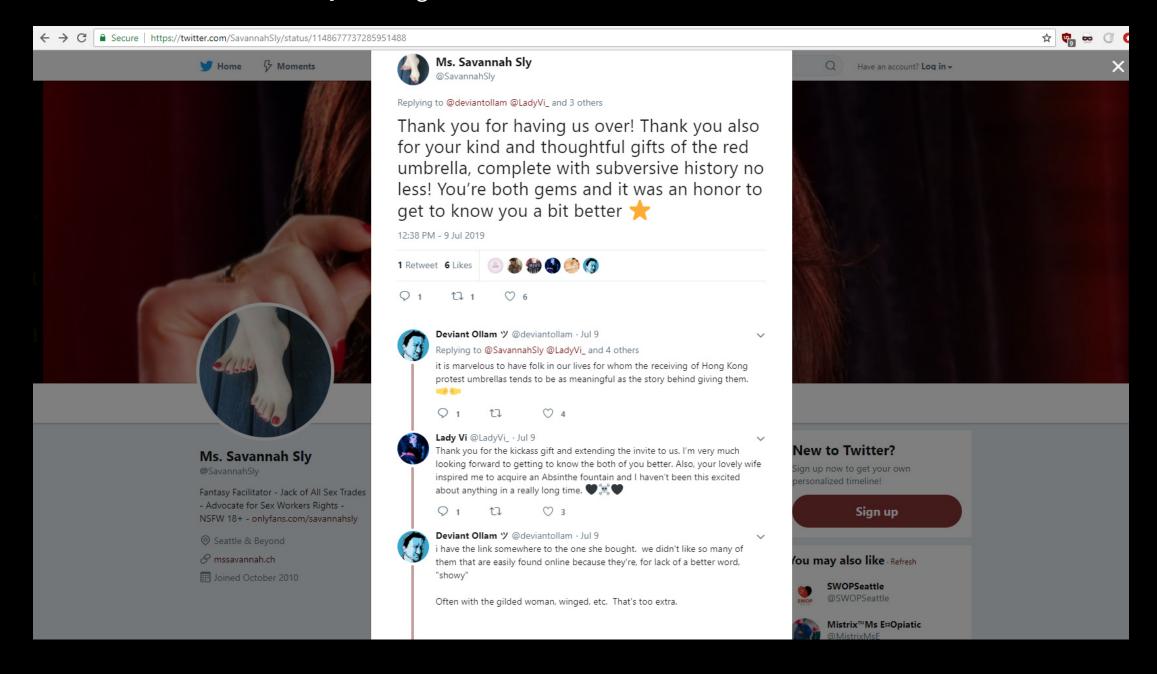




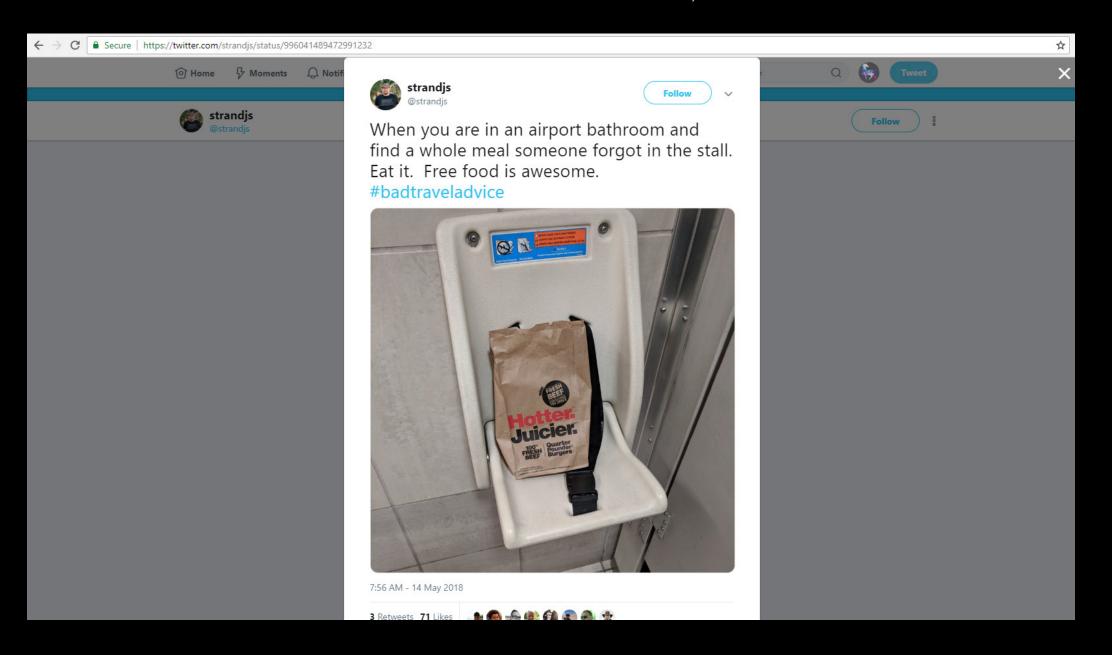








John Said I Had to Poke at Him, Too



Punching Up vs. Punching Down



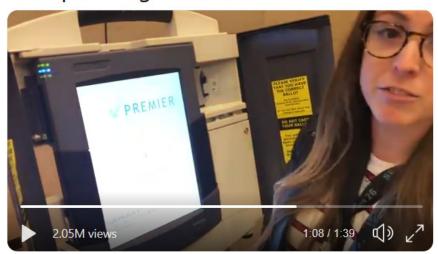
Communication Skills



Communication Skills



At @defcon hacking conference and just learned how easy it is to physically gain admin access on a voting machine that is used in 18 states. Requires no tools and takes under 2 minutes. I'm concerned for our upcoming elections.



9:27 PM - 11 Aug 2018





















Management, Collaboration, Negotiation



Verbal Judo







"What Does "Finished" Mean?" ~ Josh Corman

1. Proof of Concept Retweeted 100+ Times?



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- 2. Official CVE Published and Recognized?



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- 2. Official CVE Published and Recognized?
- 3. Bug Bounty Paid Out?



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- 7. Topic Enters the Wider Threat Modelling Discussion?



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- 6. New Vendor Production Policy?
- 7. Topic Enters the Wider Threat Modelling Discussion?
- 8. Entire Industry Adopts Better Design Security Overall?



Social Skills are Leadership Skills



Best of Luck Being Someone With Whom Others Want to Work!



The CORE Group – enterthecore.net Red Team Alliance – redteamalliance.com