Ean Meyer Has This Remarkable Blog Post

“Where Should I Start”
https://www.eanmeyer.com/p/start.html
Lesley Carhart Has Done Incredible Work

“Starting an InfoSec Career – The Megamix”
https://tisiphone.net/2015/10/12/starting-an-infosec-career-the-megamix-chapters-1-3
NotDan Wrote a Terrific Piece on Medium

“Hacking Your Career”
https://medium.com/@notdan/hacking-your-career-8c219a770212
Huge Thanks to Amélie Koran for Inspiration

“Firemen vs. Safety Matches”
“Six Harsh Truths That Will Make You a Better Person”
http://www.cracked.com/blog/6-harsh-truths-that-will-make-you-better-person
“I Want to Get Hired to Do Awesome Things”

Women in Tech: Take Your Career to the Next Level

https://www.amazon.com/Women-Tech-Practical-Inspiring-Stories/dp/1632170663
The Two Biggest Job Negotiation Tips...
“Your feedback here will provide significant insight into your company’s values and my perceived value to you.”
2. Never Say Yes to the First Offer

“That sounds like a great place to start.”
A Field Experiment on Labor Market Discrimination

Freakonomics “How Much Does Your Name Matter?”
You’re Better off Buying Someone an Absolut Monster...
...Than Posting Your Résumé on monster.com
Or Answering Emails from Recruiters
... Who are Sometimes Just Monsters
How Did You Get *Your* Most Recent Job?
The Magic Breakdown

😊 Sunshine 😊
The Magic Breakdown

😊 Sunshine 😊

💩 Turds 💩
The Magic Breakdown

😄😄 Sunshine 😄😄

😊 Yeah, Sure 😊

💩💩 Turds 💩💩
So Many People Believe They Have to Be Here

😊 Sunshine 😊

😊 Yeah, Sure 😊

💩 Turds 💩
You Just Have to Not Be Here!

😊 Sunshine 😊

😊 Yeah, Sure 😊

💩 Turds 💩
This Can Be Perfectly Good Enough!

😊 Sunshine 😊

😊 Yeah, Sure 😊

💩 Turds 💩
Most People Think Average Is Bad

😄😄 Sunshine 😄😄

😐😐 Meh 😐😐

💩💩 Turds 💩💩
So How Do You Get That Extra Inch?

😄😄 Sunshine 😄😄

🙂🙂 Yeah, Sure 😃😃

💩💩 Turds 💩💩
Make Friends
Make Friends
...It Led Directly to a Datacenter Penetration Job
“But I Don’t Drink and also I Hate Parties!”
Teach Others... Share Your Knowledge
Don’t Think You’re At the Level to Run a Professional Training? Volunteer at a Con
“But I’m Not As Awesome As All Those People!”
There Is A Place For You, If You Pull Your Weight
Super Introverted? Write a Book.
Can’t Sit Still For Long Enough to Publish A Book?  Blog.
Leave it All Out On the Field
Leave it All Out On the Field

AR Hacking - How to turn One Gun Into Five Guns - Deviant Ollam
CarolinaCarVideo • 241K views • 2 years ago
The AR-15, specifically the Armalite pattern rifles, is arguably America's most popular long arm.

The Road Less Traveled By

Xxx is a quick pro=# to me, but hopefully it helps you save money if you run any firearms-related events. In addition to the DEMO Stand, help us plan regional shooting events and whatever is available — anything from the things you think might be an idea for a "range event" that can help fill any type of position, and make it the best place you're going.

Just in case you want to build such a kit, here are some bare-bones essentials that last about anyone put together:

* Loyalty to the gun platform
* Consistent gun maintenance
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"
* A 9mm chamber "mix"

You'll notice that almost everything in the above list is #as. They're to the particular needs that I have, and I'm not limited to the way. Whenever I'm opening an event, we can show up at the place, too. It's sensible and changing people, too. About, but that is.

One thing in that list is that have an email list, however. That's a dead-end chamber flags. Right now, but very expensive. AR about 22 and 55 outside the are not in a long that build itself properly and every purchase in minute, you're going to tell them out in a bit for a giveaway. That's why I want to take my own homemade chamber flags for my own flag-running kit.

You're Probably Not Red Teaming... And Usually I'm Not, Either [SANS ICS 2018]
DeviantOllam • 62K views • 6 months ago
In a world where it seems everyone and their dog is doing "penetration testing" nowadays, many individuals have started...
How Good of a Lock-Picker Do You Think I Am?
How Good of a Lock-Picker Do You Think I Am?

 categoría: Amazing!

 categoría: Competent

 categoría: Terrible
Lots of Folk Think I'm Up Here

😊 Amazing! 😊

😊 Competent 😊

💩 Terrible 💩
Despite Me Constantly Telling People I’m Here

😊 Amazing! 😊

😊 Competent 😊

💩 Terrible 💩
People Reach Out to Me All The Time

Patrick McNeil (@PatrickMcNeil) - Oct 29, 2018

Elevator touch controls. No physical buttons. (in a small hotel in Ar돈, Turkey).
@SgtHowardPayne @deviantlamm

Patrick McNeil (@PatrickMcNeil) - May 13, 2018

After watching a lot of old @deviantlamm and @SgtHowardPayne talks, it's refreshing to see this in the Australian building code.

Campbell Polanski (@CampbellPolanski) - Oct 29, 2018

Technology Bloggers (@TechBloggers) - Apr 20, 2018

If you want to get trapped in a hole of elevator trivia videos, go look up @deviantlamm's talks on elevator tech and security. It's fascinating. I'll see if I can find the good one.

Keith Cable (@KeithCable) - Apr 13, 2018


OraGallery (@OraGallery) - Jul 10, 2018

Does this sound right @deviantlamm @SgtHowardPayne?

“This resulted in 40 minutes of the lift going to the top floor and just plunging us down seven floors with force whilst jolting.”

Wondering about the “plunge”...

Sedid Coupl (@SedidCoupl) - Apr 20, 2018

Damn, that's a @deviantlamm presentation level elevator screw up.

Paging @deviantlamm


Orlando Ferrer (@OrlandoFerrer) - Apr 20, 2018

Well, they got free parking!

Does this sound right @deviantlamm @SgtHowardPayne?

“This resulted in 40 minutes of the lift going to the top floor and just plunging us down seven floors with force whilst jolting.”

Wondering about the “plunge”...

Angry Castle Badge (@AngryCastleBadge) - Apr 20, 2018

@deviantlamm @SgtHowardPayne ok. I give up. Do you guys have any clue what this is? No markings anywhere.


The Harde (@TheHarde) - Apr 20, 2018

Elevator from number eleven precious drop and the current floor. Everyone at the hotel keep yelling off at the wrong floor.

Now i know what number 11 is.


Robert Dyer (@RobertDyer) - Apr 20, 2018

@SgtHowardPayne @deviantlamm is there any “training” for what the correct practice is when stuck in an elevator? Had someone at work got stuck for a few min and eventually forced the door open but seems people are unaware of emergency phone buttons (and no cellphones here)


SIm (@SIm) - Apr 20, 2018

Also, bonus light switch in an elevator for @deviantlamm @niteOwl @SgtHowardPayne & crew


Julie, who is ready for baseball ...

@deviantlamm @SgtHowardPayne ok. I give up. Do you guys have any clue what this is? No markings anywhere.


Julie Owen (@JulieOwen) - Apr 20, 2018

So @deviantlamm isn't something supposed to stop a free-falling car that doesn't take 64 floors to kick in?


Samuel O'C ( @SamuelOC ) - Apr 20, 2018

“Hurry, who is a ready for baseball...”


Jese (@Jese) - Apr 29, 2018

Also, bonus light switch in an elevator for @deviantlamm @niteOwl @SgtHowardPayne & crew


Jonas Wagner Jr (@JonasWagnerJr) - Apr 13, 2018

@deviantlamm @SgtHowardPayne I was in an elevator last night that I think you'll both enjoy. The sign to the left that I left unreadable reads something to the effect of "use that key to hold the elevator with the bottom right key switch" the key fits in every other key slot.


Coral (@Coral) - Apr 13, 2018

Ask about fails/lasses/forlivers: what happens in case of a fire? And if that "fails" then what happens?

Ask about regular system tests, inspections.

Nice pros on safety/security in a mature "everyday" technology: elevators (@deviantlamm @SgtHowardPayne)
People Reach Out to Me All The Time

At the airport, inside the secure area...

Hey @deviantollam! Guess what else the #CH751 can open? :D

Hmm... I found #ch751 right under my nose! This time it was a network rack.

@deviantollam is it cheating to count this as #CH751 key if it takes a normal flat head screwdriver?

I understand that these tin boxes are not FT Knox but this has to be better than... @deviantollam rolling into your key box with his trusty #CH751. What do you think?

@deviantollam found a Christmas tree display in the Cleveland Arcade. And what's that on the star? #ch751 @deviantollam

Found a Christmas tree display in the Cleveland Arcade. And what's that on the star? #ch751 @deviantollam

Use Any Lock Cylinder in the KPC Keypad Kwik-Bit key c...
People Reach Out to Me All The Time

Lesley Carhart @hacks4pancakes · Jan 21
In the meantime, I (very unhappily) search for a new home, chat with lawyers, and build out a solid and professional security audit to send to the management company via certified mail.

Lesley Carhart @hacks4pancakes

For the people who have had my back reviewing locks and docs - or even just been there to remind me I'm not crazy this week, thank you. 💜🍸💡

12:55 AM · 22 Jan 2019

10 Retweets 537 Likes
(And of Course This Lock was Smashed Six Ways From Sunday)

Chase Dardaman
@CharlesDardaman

All your houses are belong to us!

@INIT 3 and I have fully owned the smart hub controlling this lock. The lock is just to demonstrate that we can open your door if we get onto your network, or we live in your apartment building. Disclosure and blog post in the works.
Was I The Best SME For Such a Project?

🐱 The Best Attacker 🐱

🙂 Yeah, Sure 😊

😞 LOLWAT 😞
Was I The Best SME For Such a Project?

😊 The Best Attacker 😈

😊 Yeah, Sure 😊

😕 LOLWAT 😕
Give Away Everything That You Meaningfully Can
And This Is My Life Now
Is Starting a Business Something You Want To Do, Too?
Things You Need if You're Starting a Business
Dedication
But Enough With the Tired Bromides

PLATITUDES

Why say something harsh but useful when you can say something vague that sounds profound?
Things You’ll Actually Need...

1. Money 💰
Money
Things You’ll Actually Need…

1. Money 💰
2. Time 🕒
Time
“I Can’t Quit My Job!”
Correct... Be Prepared to Have Two Jobs
Things You’ll Actually Need...

1. Money 💵💵
2. Time 🕒
3. ?
Man... I don’t know how to break it to some infosec companies, but infosec is small and we talk, a lot. If you burn bridges by continually abusing your employees or acting seriously unethically, we all know within a few months. Heard some more awful burnout stories last weekend.
"I can teach someone programming, but I can't teach them not to be an asshole" - @mzbat (totally stealing this quote)

12:53 PM · Sep 7, 2019

91 Retweets  480 Likes
Hot take: Emotional intelligence is as important, if not more important than dev skills.
Ashley McNamara
@ashleymcnamara

Hot take: Emotional intelligence is as important, if not more important than dev skills.
Hot take: Emotion intelligence is as important, if not more important than dev skills.

More like hot mess
Things You’ll Actually Need…

1. Money 💵💵

2. Time 🕒

3. Soft Skills 🙋‍♀️🤝
Let's Talk About Soft Skills
Remember This Diagram?
😊 That Person is Awesome! 😊
That Person is Awesome!

Yeah, Sure, They’re Alright
Interpersonal Skills

😊 That Person is Awesome! 😊

😊 Yeah, Sure, They’re Alright 😊

😒 😒 Fuck That Guy. 😒
How To Not Be That Guy
1. Contract Prissiness
How To Not Be That Guy

1. Contract Prissiness

2. Annoying Payment Terms
How To Not Be That Guy

1. Contract Prissiness

2. Annoying Payment Terms

3. Inability to Package Easily
How To Not Be That Guy

1. Contract Prissiness 📂

2. Annoying Payment Terms

3. Inability to Package Easily

4. Violating Privacy/Confidentiality 😵
CORE recognizes the important nature of keeping CLIENT information confidential and will never divulge trade secrets, proprietary information, or personally identifiable information. Furthermore, the full text of all reports and deliverables regarding the status of CLIENT'S security will not be shared with third parties. However, in the course of providing similar advice and services to other clients and while training students in physical security classrooms, it may be relevant for CORE to share accounts or lessons learned from their time in the security industry. The CLIENT recognizes that CORE may discuss non-specific summaries of previous work performed and cite examples of how the modern security landscape is most typically approached. CORE shall never reveal specific facts, names, addresses, or any other CLIENT details that are personally-identifiable or would result in a security risk, but CORE may describe certain aspects of their past work for CLIENT in an anonymized and sanitized manner suitable for the education of others.
Our Contract Language

CORE recognizes the important nature of keeping CLIENT information confidential and will never divulge trade secrets, proprietary information, or personally identifiable information. Furthermore, the full text of all reports and deliverables regarding the status of CLIENT'S security will not be shared with third parties. However, in the course of providing similar advice and services to other clients and while training students in physical security classrooms, it may be relevant for CORE to share accounts or lessons learned from their time in the security industry. The CLIENT recognizes that CORE may discuss non-specific summaries of previous work performed and cite examples of how the modern security landscape is most typically approached. CORE shall never reveal specific facts, names, addresses, or any other CLIENT details that are personally-identifiable or would result in a security risk, but CORE may describe certain aspects of their past work for CLIENT in an anonymized and sanitized manner suitable for the education of others.
How To Not Be That Guy

1. Contract Prissiness
2. Annoying Payment Terms
3. Inability to Package Easily
4. Violating Privacy/Confidentiality
Remember... You Don’t Wanna Be That Guy

😊 That Person is Awesome! 😊

😊 Yeah, Sure, They’re Alright 😊

😢 Fuck That Guy. 😢
I Like to Think that Lots of People Who Know Me Might Think I’m Here 😄😄

😊 That Person is Awesome! 😊

😊 Yeah, Sure, They’re Alright 😊

➔➔

โย  Fernandez

➔➔

 욕  That Guy. 😞
People Who Don’t Know Me Personally… Maybe They Think I’m Here

 TripAdvisor

 That Person is Awesome!

 😊 😊 Yeah, Sure, They’re Alright 😊 😊

 😐 😐 Fuck That Guy. 😐 😐
I Think I Can Count on One Hand The Number of Folk Who Cross a Room To Avoid Me

😄😄 That Person is Awesome! 😄😄

😒😒 Fuck That Guy. 😒😒

🙂🙂 Yeah, Sure, They’re Alright 😃😃
...and They're Basically all Jizzpigeons Like Glenn

Ashley McNamara
@ashleymcnamara

Hot take: Emotional intelligence is as important, if not more important than dev skills.

glennsham
@glennsham

More like hot mess
...and They're Basically all Jizzpigeons Like Glenn

snipe, mother of assets
@snipeyhead
Still true.

snipe, mother of assets
@snipeyhead
You will never be as cool as this guy.

glennsham
@glennsham
Covering your eyes before shooting an arrow is actually stupid

Wendy Nather
@wendynather
THIS. It's a false dichotomy that choosing diversity automatically means choosing less-qualified people. If you assume everyone is qualified, why wouldn't you go for variety?

glennsham
@glennsham
The problem is aiming diversity automatically means choosing the most qualified people. Affirmative Action increased racism by enforcing racism

ian Coldwater
@ianColdwater
The wreck of the Edmund Fitzgerald was a national tragedy, and Great Lakes shipping companies did basically nothing differently coming out of it. The ships are still constructed the same, and many of the literal same ships are still out on the lakes today.

glennsham
@glennsham
The stupidity is thick.

Sage Sharp
@sagesharp...
Survey finds white men leaders assume the biggest issue in racial and ethnic diversity is having a pipeline of candidates, but employees of color claim the biggest problems are bias, sponsorship, promotion, and advancement. (No surprises here...)
hbr.org/2019/02/survey...

glennsham
@glennsham
Because talent matters more than diversity

Diana Initiative
@DianaInitiative
Holy cow! We have FOUR @DerbyCon tickets to give away now! (I know we are stoked too)
1. Follow us on Twitter
2. Email your name & twitter handle to giveaway@dianaInitiative.com
Open to everyone! (Underrepresented communities will be considered first) Winners announced Sun 8pm

glennsham
@glennsham
This is why I will not follow you. "All animals are equal. Some are more equal than others"

Animal Farm quote
...and They're Basically all Jizzpigeons Like Glenn

Katelyn Bowden
@BadassBowden
So, which word do you not understand - vacation or nonprofit?

Nonprofit - As in, we don't make money, yet work full time because frankly the world needs what we do. And we are planning a lot of work for a "vacation", but whatever Karen, go troll somewhere else

Glenn
@glennsham
That's great you can't even keep track of conversations. Yet she's the Karen. You need to check the mirror buttercup

Ian Coldwater
@IanColdwater
So like...what if hacker summer camp this year is FULL OF GIRLS

Girls taking over, if you will

I'm here for it

Glenn
@glennsham
As usual. YOU want to exclude large numbers of people

Security Errata
@securityerrata
For @Wisporg sending women to @derbycon, please make sure they understand the history and some aspects of the culture of that conference, which aren't friendly to women.

Wendy Edwards
@wayward710
Isn't drinking anything where you're not completely sure of the contents a generally bad idea, @derbycon or not?

Security Errata
@securityerrata
Yes. But when stories start stacking up about bad experiences at a specific con, the warning seems to be more serious.

Glenn
@glennsham
That's called a propaganda campaign

Marcus J. Carey
@marcusjcarey
Two clean laptops.

Let's see who can build the best stuff from scratch.

bl0kd00rz
@bl0kd00rz
So you are down? Saying you will put your skills against *anyone* in the industry, and then racebaiting and not answering the call to show your work is a bitch move.

Glenn
@glennsham
He's a two faced coward.

Ashley McNamara
@ashleymcnamara
Please learn from my mistakes.
P.S. I might be slightly over-dramatic. 😩😔

Glenn
@glennsham
By dramatic you mean train wreck
...and They're Basically all Jizzpigeons Like Glenn

Rebecca J. Kavanagh
@DrRJKavanagh
Media applying a “both sides” analysis & equating Antifa with the Proud Boys are doing exactly what Trump did in Charlottesville. And not just in terms of ideology. Proud Boys violence is at an entirely different level than anything seen in Portland today. Remember NYC last year?

Steven O
@iilarnosaur
When someone says “X isn’t about politics, why are you trying to make it about politics?”, what they are actually saying is “I’m fine with the current politics of X and don’t want the status quo interrupted”

Glenkham
@glennsham
You are just stupid

Liam O
@iilarnosaur
Pull head your of rectum. Take several deep breaths. It will take time for oxygen to reach your brain

Space Rogue
@spacerg
The one sticker I do not want.

Space Rogue
@spacerg
In fact if I see this sticker on your laptop I will think less of you. A lot less. So please, show this sticker with pride, please self identify, that way I know who to avoid.

Glenkham
@glennsham
So this is how you be inclusive?

Ian Coldwater
@iancoldwater
Any variant whatsoever of "hacker girls are hot"

I mean, yes, we are hot as fuck, but

Inkoo Kang
@inkookang
what's a compliment you genuinely hate receiving? (don't be shy, and don't be a shit)

Glenkham
@glennsham
Barf. Your ugly personality shows through your average looks

Glenkham
@glennsham
Those looks... None of them want to be anywhere near her. "I'm not touching her with your..."

Rita Panahi
@RitaPanahi
Why would they inflict a feminist art exhibit on children? Love the expression of the boys' faces.
...and They’re Basically all Jackwagons Like Glenn

granick
@granick
No. 1 problem is password management. People reuse passwords, write them on postits stuck to the computer, and forget them. Use a password manager. 2/5

granick
@granick
#2 I would say is email management. You need to train people how to spot malicious emails and not click on dangerous links or open suspicious attachments. 3/5

glennsham
@glennsham
You were on shaky ground and this tanks you

Nick Ferroni
@NicholasFerroni
SOCIAL EXPERIMENT: If you come across this tweet, reply with the grade you were in when you had your first nonwhite teacher.

glennsham
@glennsham
Who cares what color the teacher is

InfoSteph
@StephandSec
“You'd be perfect for a compliance role.”

I've never expressed an interest in a compliance role.

Holly Brockwell
@holly
WOMEN IN TECH: what are you truly sick of hearing? Writing an article about the phrases, backhanded compliments and other such nonsense we'd like to banish from our jobs forever.

glennsham
@glennsham
That's a crappy recruiter issue not a gender issue. I get that all the time as well

Susan Fowler
@susanthesquark
This is so sad. This young man felt he couldn't date women of another race because it wasn't "woke" or "progressive." Being against interracial dating is regressive and frankly racist. Don't let anyone bully you into not dating who you love. Love is love.

nytimes.com/2019/03/29/sty...

Ian Coldwater
@ianColdwater
Honestly, this isn't really white people's issue to comment on, much less make a reverse racism argument about.

glennsham
@glennsham
Honestly shut your trap
...and They’re Basically all Jizzpigeons Like Glenn

D:\ona\Sarkar
@idonasarkar
Uber driver: I like your dress
Me: thanks
He: going to meet a boyfriend or friends?
Me: my bodyguard. He’s a sniper.
//that ended the convo quickly

glennsham
@glennsham
Driver should have pulled over and said I’m cancelling your ride based on that threat. If you can’t be civil you can walk

Kate Brew
@securitybrew
Translating men 101. “I guess” means yes. “I don’t know” means either they don’t know or no. “Maybe” means they have no clue what you’re talking about.

glennsham
@glennsham
Translating Women 101: They are always mad at you. You are always wrong. If you have a drink or don’t you’ll get accused of drinking.

BlackRoomSec
@blackroomsec
NOW THIS JACKASS THAT LAUGHED AT ME CIRCLED BACK.

"Do you need help?"

Still laughing.

I’M GONNA POP THIS GUY IN THE MOUTH
I SWEAR TO GOD

Someone come save him.

BlackRoomSec
@blackroomsec
OMG NOW MY EX IS CALLIN.

I TOLD YOU PPL TO DROP A PIANO ON ME WEEKS AGO.

You had one job. 🤣

glennsham
@glennsham
You got the attention you wanted

Lesley Carhart
@hacks4pancakes
I have a lot of beloved friends who are straight white guys in comfortable infosec jobs who just insist on staying apolitical and not talking about it. I also have beloved friends who are immigrants, gay, victims of sexual violence, trans, or POC. It’s a lot to reconcile.

glennsham
@glennsham
Where the hell is this dismissive and shaming crap come from?

stranjus
@stranjus
Pentesters and red teamers...

Remember, your only goal in life is to make your life harder.
And This is an Allegory About Soft Skills
Remember The Cracked Article?
“The World Only Cares About What You Can Do”

😆 We Got a Badass Here 😆

🤔 I Can Probably Do That 😐

😦 I Can’t Do That 😞
Butthurt Guys Think That Means This

😊 We Got a Badass Here 😊

😢 I Can Probably Do That 😢

😢 I Can’t Do That 😢
The Business World Honestly Cares About This

😊 We Got a Badass Here 😊

🤔🤔 I Can Probably Do That 🤔🤔

😊 I Can’t Do That 😊
This is the Only Real Exclusionary Category

😊 We Got a Badass Here 😊

😔 I Can Probably Do That 😔

🙁 I Can’t Do That 😞
Or This

😊 We Got a Badass Here 😊

❓ I Can Probably Do That 😐

😡 I Won’t Do That 😡
And Don’t Forget: This Trumps Everything Else

😊 We Got a Badass Here 😊

🤔 I Can Probably Do That 🤔

😡 Fuck That Guy. 😡
Oh, The Irony

Laughing

“Meritocracy”

Laughing

I Can Probably Do That

Laughing

Fuck That Guy.

Laughing
“It’s All About Merit... Until Merit Has Tits.”

~ Naomi Wu

https://twitter.com/RealSexyCyborg/status/1055278360476020736
So, Knowing All This... You Still Want to Start A Business
Deviant’s Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant
Deviant's Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant

2. Boilerplate Contracts
Deviant’s Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant

2. Boilerplate Contracts

3. Schedule of Rates
Deviant’s Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant
2. Boilerplate Contracts
3. Schedule of Rates
4. Account for Hidden Costs
Deviant’s Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant
2. Boilerplate Contracts
3. Schedule of Rates
4. Account for Hidden Costs
5. Hire Attitude, Train Skills
Deviant’s Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant
2. Boilerplate Contracts
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Deviant’s Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant
2. Boilerplate Contracts
3. Schedule of Rates
4. Account for Hidden Costs
5. Hire Attitude, Train Skills
6. Who Owns What Equipment
Deviant’s Ten Entrepreneurial Tips

1. Pay a Lawyer & an Accountant

6. Who Owns What Equipment
1. Pay a Lawyer & an Accountant

2. Boilerplate Contracts

3. Schedule of Rates

4. Account for Hidden Costs

5. Hire Attitude, Train Skills

6. Who Owns What Equipment

7. Set Up Web Site, Email, and Contacts Properly
8. Cross Train Your People
Deviant’s Ten Entrepreneurial Tips

8. Cross Train Your People

9. Get Out There & Meet Others
8. Cross Train Your People

9. Get Out There & Meet Others

10. Always Give Stuff Away

^ have your knowledge working for you in Soft Skills space as much as in Tech Space
Giving Stuff Away For Free
Giving Stuff Away For Free

😊 Super Secret Sauce 😊
Giving Stuff Away For Free

😊 Super Secret Sauce 😊

Vendor Table Swag 😞😞
Giving Stuff Away For Free

😊 Super Secret Sauce 😊

😊 Helpful Tips, Pull Requests 😊

🙄 Vendor Table Swag 🙄
Giving Stuff Away For Free

😊 Super Secret Sauce 😊

Workshops, Talks, Free Tools
😊 Helpful Tips, Pull Requests 😊
...essentially: *Save People Time*

😊 Vendor Table Swag 😊
"I Would Have Written you a Shorter Email if I Had the Time"

"The One Email Successful People Never Send"
https://www.huffingtonpost.com/2014/02/26/email-successful-people_n_4854701.html
Don’t Schedule a Meeting When it Could Be a Slack Conversation
Don’t Schedule a Meeting When it Could Be a Slack Conversation
(Also, a WebEx is Still a Meeting)
Don’t Blast People on Slack if You Could Send One Person an Email.
Don’t Blast People on Slack if You Could Send One Person a Brief Email

Chad,

Remind me again please of the dates you will be in Vancouver? We wanted to schedule that face-to-face so we can synergize for optimum output.

- dev

ESP: 7DS4 1940 (2016/11/21)
Signal: +1-243-634-5508
Twitter: @deviantollam
Skype: No
Facebook: Hell no
Does Something Even Need to Be an Email? Or Can it Be a Signal Message?

Hey, did you call that guy?

Yes, he said we can do the thing.

Cool... Do the thing.

On it!
Make No Mistake... Meetings Cost Real Money
Make No Mistake... Meetings Cost Real Money
Make No Mistake... Meetings Cost Real Money

“Unlike those other firms, we’ll only cost you $250/hr!”
Make No Mistake… Meetings Cost Real Money

$250/hr
$165/hr
$160/hr
$225/hr
And... a Reminder
And... a Reminder
And... a Reminder
And… a Reminder
I'm not a good person. I have done some bad things. But at least I'm not getting people fired or pulled from conferences. You SJWs are a different breed of shit.
You Think Employers or Clients Won’t Read This? Think Again.

Women, trans people, non-binary people, and possibly even POC, are not underprivileged. They are OVER PRIVILEGED as evidenced by this whole bullshit parade you idiots are propagating.
Fuck you. There is no such thing a privilege. You are just riding the bandwagon because you don’t have any real talent.
You Think Employers or Clients Won’t Read This? Think Again.

Yes, I am, but institutional racism does not exist.
The Downfall of So Many

YOU NEED TO GET TWITTER. IT WILL BOOST YOUR CAREER.

NOW I CAN CONNECT WITH FOLKS AND SHARE MY UNFETTERED THOUGHTS.

3 TWEETS LATER
You Think Employers or Clients Won’t Mind This? Think Again.

Ushan of Blook
@BlookUshan
I am a white person who has worked, studied and played alongside Chinese, Indians, Arabs and other non-Europeans for 30 years. I have no privileges, and they are adults who do not need my help.

With Jimbo
@WithJimbo
As a white person I've never been handed anything I haven't worked for. Any assumption that I've been treated any differently or have what I have because I'm white is asinine.

Cassie
@Miss_MacDuff
being black is a medical condition
You Think Employers or Clients Won’t Find This? Think Again.

I live in Columbus. I’m a conservative leaning libertarian NBA loving gamer. RT ≠/= endorsement. Avatar by @LisaNani25

I post sociopolitical stuff, dank memes and sometime hacker/infosec conference videos. My opinions should be yours.

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Catholic • Conservative • American • Nationalist

Wherever we go, it is the blood of Adam which makes our fate. CI Cultist, Cozy Doomer Aesthetic.
You Think Employers or Clients Won’t See This? Think Again.
You May Be Judged on Your Tweets, Your Facebook Posts, etc
You May Be Judged on Your Tweets, Your Facebook Posts, etc

We've reached cruising altitude, so I'm thinking it's Sky Sazerac O'Clock.

(Thank you to @mrb0t and @confnoise for the lemon, BTW!)
You May Be Judged on Your Tweets, Your Facebook Posts, etc

@deviantollam

Every year as a pack for @defcon I am reminded of just how much capacity the flasks from @The303Community can hold. That's like some Zeus-level magic here.

Forget bringing a burner phone... this is your reminder that it's way more sensible to pack a burner liver.
You May Be Judged on Your Tweets, Your Facebook Posts, etc

Congratulations to the North Carolina Republicans for finally unearthing a long-awaited example of massive vote fraud during an election.

cnn.com/2019/02/18/pol ...

I'm sure they'll all be super on top of this with a swift and open investigation, just you wait.
You May Be Judged on Your Tweets, Your Facebook Posts, etc
You May Be Judged on Your Tweets, Your Facebook Posts, etc

Deviant Ollam @deviantOllam Jun 28
"Ah, I would appear that you have bad humors in your blood! We recommend this invigorant made with exotic Indian hashish! Then follow up with a regimen of rectal dilation."

Mistress Matisse @mistressmatisse Jun 28
Hahahahahaha awesome

Maggie McNeill @Maggie_McNeill
That museum, or its ancestor, has been there for quite a while; I know I've been in it because I was scrolling this thread backward (as I usually do) & when I saw the pictures I thought, "That looks just like that place in the Vieux Carre" & then I kept scrolling and saw it is!
You May Be Judged on Your Tweets, Your Facebook Posts, etc

Ms. Savannah Sly
@SavannahSly

Replying to @deviantollam @LadyVl and 3 others
Thank you for having us over! Thank you also for your kind and thoughtful gifts of the red umbrella, complete with subversive history no less! You’re both gems and it was an honor to get to know you a bit better ⭐
12:38 PM - 9 Jul 2019

1 Retweet 6 Likes

Deviant Ollam @deviantollam · Jul 9
Replying to @SavannahSly @LadyVl and 4 others
It is marvelous to have folk in our lives for whom the receiving of Hong Kong protest umbrellas tends to be as meaningful as the story behind giving them.

Lady Vl @LadyVl · Jul 9
Thank you for the kickass gift and extending the invite to us. I’m very much looking forward to getting to know the both of you better. Also, your lovely wife inspired me to acquire an Absinthe fountain and I haven’t been this excited about anything in a really long time. ❤️❤️❤️

Deviant Ollam @deviantollam · Jul 9
I have the link somewhere to the one she bought. we didn’t like so many of them that are easily found online because they’re for lack of a better word, “showy”

Often with the gilded woman, winged, etc. That’s too extra.
When you are in an airport bathroom and find a whole meal someone forgot in the stall. Eat it. Free food is awesome.

#badtraveladvice
Security industry pro tip: Don’t work for a company whose C-O’s talk about their "exit strategy". Because that strategy will not include you.

7:23 AM - 30 Jul 2018

23 Retweets 137 Likes
At @defcon hacking conference and just learned how easy it is to physically gain admin access on a voting machine that is used in 18 states. Requires no tools and takes under 2 minutes. I’m concerned for our upcoming elections.
Let me make sure I understand what you just said...

I acknowledge that, but...
What Does “Success” Entail For a Hacker?

“What Does “Finished” Mean?”
~ Josh Corman
What Does “Success” Entail For a Hacker?

1. Proof of Concept Retweeted 100+ Times?
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6. New Vendor Production Policy?
7. Topic Enters the Wider Threat Modelling Discussion?
8. Entire Industry Adopts Better Design Security Overall?
Social Skills are Leadership Skills
Best of Luck Being Someone With Whom Others Want to Work!

The CORE Group – enterthecore.net
Red Team Alliance – redteamalliance.com

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deviant@deviating.net